

United Internet: Key figures 9-Month 2015



Financial key figures

Consolidated figures (in EUR million)	9M 2014	9M 2015	Change	Q3 2014	Q3 2015	Change
Sales	2,170.9	2,754.8	26.9%	737.3	931.4	26.3%
EBITDA	379.8	555.0	46.1%	142.2	203.7	43.2%
EBIT	313.7	392.0	25.0%	120.2	149.7	24.5%
EPS in €	1.08	1.34	24.1%	0.42	0.49	16.7%
EPS before PPA amortization in €	1.11	1.46	31.5%	0.43	0.53	23.3%
Segment "Access" (in EUR million)	9M 2014	9M 2015	Change	Q3 2014	Q3 2015	Change
Sales	1,481.7	2,035.2	37.4%	509.2	696.5	36.8%
EBITDA	213.9	344.6	61.1%	85.9	127.0	47.8%
EBIT	193.3	226.9	17.4%	79.5	88.4	11.2%
Segment "Applications" (in EUR million)	9M 2014	9M 2015	Change	Q3 2014	Q3 2015	Change
Sales	688.7	741.7	7.7%	227.8	244.9	7.5%
EBITDA	171.6	208.6	21.6%	58.2	72.6	24.7%
EBIT	126.1	163.6	29.7%	42.5	57.3	34.8%

Customer data

(in million)	30/09/2014	31/12/2014	30/09/2015	30/06/2015	30/09/2015	Change
Total customers, subscription based *	14.11	14.78	15.43	15.21	15.43	0.22
Access, total contracts *	6.10	6.79	7.52	7.24	7.52	0.28
of which Mobile Internet	2.37	2.60	3.25	2.99	3.25	0.26
of which DSL complete (ULL) *	3.41	3.89	4.02	3.99	4.02	0.03
of which T-DSL / R-DSL	0.32	0.30	0.25	0.26	0.25	-0.01
Business Applications, total contracts	5.82	5.81	5.77	5.81	5.77	-0.04
of which "domestic"	2.43	2.42	2.37	2.38	2.37	-0.01
of which "foreign"	3.39	3.39	3.40	3.43	3.40	-0.03
Consumer Applications, total accounts	33.99	34.30	34.75	34.11	34.75	0.64
of which Premium Mail Subscription	1.85	1.84	1.78	1.81	1.78	-0.03
of which Value Added Subscription	0.34	0.34	0.36	0.35	0.36	0.01
of which free accounts	31.80	32.12	32.61	31.95	32.61	0.66

* 2015: numbers include Versatel (consolidated since Q4 2014)

Note: Sales in segment "Access" restated for Q1/2015, from € 657.6m to € 662.2m.

In all cases of doubt, the German version of the report for the first 9 Month 2015 shall prevail.