

United Internet: Key figures 9-Month 2013

without special items



Financial key figures

Consolidated figures (in EUR million)	9M 2012	9M 2013	Change	Q3 2012	Q3 2013	Change
Sales	1,766.6	1,955.1	10.7%	603.1	672.1	11.4%
EBITDA-effective start-up losses	96.8	87.0		24.1	25.2	
EBITDA	237.7	280.5	18.0%	89.1	105.4	18.3%
EBIT	169.2	210.6	24.5%	65.4	81.2	24.2%
Segment "Access" (in EUR million)	9M 2012	9M 2013	Change	Q3 2012	Q3 2013	Change
Sales	1,169.0	1,321.9	13.1%	405.0	458.7	13.3%
EBITDA	145.5	175.9	20.9%	57.1	67.1	17.5%
EBIT	125.2	154.7	23.6%	50.2	60.2	19.9%
Segment "Applications" (in EUR million)	9M 2012	9M 2013	Change	Q3 2012	Q3 2013	Change
Sales	597.4	633.0	6.0%	198.1	213.4	7.7%
EBITDA-effective start-up losses	96.8	87.0		24.1	25.2	
EBITDA	92.1	111.8	21.4%	33.5	41.0	22.4%
EBIT	44.0	63.2	43.6%	16.8	23.7	41.1%

Customer data

(in million)	31.12.2012*	9/30/2013	Change	6/30/2013	9/30/2013	Change
Total customers, subscription based **	12.04	13.27	1.23	12.70	13.27	0.57
Access, total contracts	4.72	5.36	0.64	5.17	5.36	0.19
of which Mobile Internet	1.41	1.86	0.45	1.74	1.86	0.12
of which DSL complete (ULL)	2.79	3.09	0.30	2.99	3.09	0.10
of which T-DSL / R-DSL	0.52	0.41	-0.11	0.44	0.41	-0.03
Business Applications, total contracts **	5.20	5.72	0.52	5.38	5.72	0.34
of which "domestic"	2.28	2.35	0.07	2.33	2.35	0.02
of which "foreign" **	2.92	3.37	0.45	3.05	3.37	0.32
1&1 My Website	0.40	0.51	0.11	0.49	0.51	0.02
Consumer Applications, total accounts	33.68	33.47	-0.21	33.18	33.47	0.29
of which Premium Mail Subscription	1.91	1.89	-0.02	1.89	1.89	0.00
of which Value Added Subscription	0.21	0.30	0.09	0.26	0.30	0.04
of which with De-Mail address / identification	-	0.42 / 0.17	0.42 / 0.17	0.28 / 0.10	0.42 / 0.17	0.14 / 0.07

* Figures adjusted to aid comparison (see page 9 and 11 of the 3M Report 2013: "customer and contract inventory")

** incl. 330,000 customer contracts through the acquisition of Arsys