

United Internet: Key figures 6 Month 2013

without special items



Financial key figures

Consolidated figures (in EUR million)	6M 2012	6M 2013	Change	Q2 2012	Q2 2013	Change
Sales	1,163.5	1,283.0	10.3%	586.6	653.3	11.4%
EBITDA-effective start-up losses	72.7	61.8		36.3	33.1	
	148.6	175.1	17.8%	78.1	83.8	7.3%
EBIT	103.7	129.4	24.8%	55.5	61.1	10.1%

Segment "Access" (in EUR million)	6M 2012	6M 2013	Change	Q2 2012	Q2 2013	Change
Sales	764.0	863.2	13.0%	388.4	441.5	13.7%
EBITDA	88.4	108.8	23.1%	47.1	54.0	14.6%
EBIT	75.0	94.5	26.0%	40.2	47.3	17.7%

Segment "Applications" (in EUR million)	6M 2012	6M 2013	Change	Q2 2012	Q2 2013	Change
Sales	399.3	419.6	5.1%	198.1	211.7	6.9%
EBITDA-effective start-up losses	72.7	61.8		36.3	33.1	
EBITDA	58.6	70.8	20.8%	27.9	32.3	15.8%
EBIT	27.2	39.5	45.2%	12.3	16.4	33.3%

Customer data

(in million)	31.12.2012*	6/30/2013	Change	3/31/2013	6/30/2013	Change
Total customers, subscription based	12.04	12.70	0.66	12.37	12.70	0.33
Access, total contracts	4.72	5.17	0.45	4.93	5.17	0.24
of which Mobile Internet	1.41	1.74	0.33	1.57	1.74	0.17
of which DSL complete (ULL)	2.79	2.99	0.20	2.89	2.99	0.10
of which T-DSL / R-DSL	0.52	0.44	-0.08	0.47	0.44	-0.03
Business Applications, total contracts	5.20	5.38	0.18	5.28	5.38	0.10
of which "domestic"	2.28	2.33	0.05	2.30	2.33	0.03
of which "foreign"	2.92	3.05	0.13	2.98	3.05	0.07
1&1 My Website	0.40	0.49	0.09	0.44	0.49	0.05
Consumer Applications, total accounts	33.68	33.18	-0.50	33.85	33.18	-0.67
of which Premium Mail Subscription	1.91	1.89	-0.02	1.93	1.89	-0.04
of which Value Added Subscription	0.21	0.26	0.05	0.23	0.26	0.03
of which with De-Mail address	-	0.28	0.28	0.15	0.28	0.13
of which with De-Mail address / identification	-	0.28 / 0.10	0.28 / 0.10	0.15 / 0.06	0.28 / 0.10	0.13 / 0.04

* Figures adjusted to aid comparison (see page 9 and 11 of the 3M Report 2013: "customer and contract inventory")