



**Interim Statement
Q1 2021**

SELECTED KEY FIGURES

	March 31, 2021	March 31, 2020	Change
NET INCOME (in € million)			
Sales	1,392.2	1,329.4	+ 4.7%
EBITDA(1)	312.1	300.8	+ 3.8%
EBIT(1)	196.2	184.2	+ 6.5%
EBT(2)	195.9	172.9	+ 13.3%
EPS (in €)(2)	0.58	0.47	+ 23.4%
BALANCE SHEET (in € million)			
Current assets	1,614.9	1,415.5	+ 14.1%
Non-current assets	7,597.1	7,606.9	- 0.1%
Equity	5,085.9	4,713.6	+ 7.9%
Equity ratio	54.5%	52.2%	
Total assets	9,335.9	9,022.3	+ 3.5%
CASH FLOW (in € million)			
Operative cash flow	241.9	231.9	+ 4.3%
Cash flow from operating activities	135.7	164.9	- 17.7%
Cash flow from investing activities	- 87.4	- 46.2	
Free cash flow ⁽²⁾	43.9	96.3	- 54.4%
EMPLOYEES			
Total headcount as of March 31	9,842	9,359	+ 5.2%
thereof Germany	8,068	7,741	+ 4.2%
thereof abroad	1,774	1,618	+ 9.6%
SHARE (in €)			
Share price as of March 31 (Xetra)	34.20	26.87	+ 27.3%
CUSTOMER CONTRACTS (in million)			
Access, total contracts	14.97	14.43	+ 0.54
thereof mobile internet	10.66	10.10	+ 0.56
thereof broadband connections	4.31	4.33	- 0.02
Consumer Applications, total accounts	41.95	40.71	+ 1.24
thereof with Premium Mail subscription (contracts)	1.66	1.54	+ 0.12
thereof with Value-Added subscription (contracts)	0.74	0.73	+ 0.01
thereof free accounts	39.55	38.44	+ 1.11
Business Applications, total contracts	8.56	8.21	+ 0.35
thereof Germany	4.13	3.93	+ 0.20
thereof abroad	4.43	4.28	+ 0.15
Fee-based customer contracts, total	25.93	24.91	+ 1.02

(1) 2021 without a (non-period) positive effect on earnings from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

(2) 2021 without a (non-period) positive effect on earnings from Q3 and Q4 2020 (EBT effect: € +34.4 million; EPS effect: € +0.10); 2020 without impairment reversals Tele Columbus (EBT effect: € -15.1 million; EPS effect: € -0.08)

(3) Free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant and equipment; Reporting 2020 and 2021 incl. the repayment portion of lease liabilities, which have been reported under cash flow from financing activities since the fiscal year 2019 (IFRS 16)

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**Dear shareholders, employees,
and business associates of United Internet,**

United Internet AG got off to a good start in its fiscal year 2021. In the first quarter of 2021, we made further investments in new customer contracts and the expansion of existing customer relationships, and thus in sustainable growth. In total, we increased the number of fee-based customer contracts by a further 280,000 contracts to a current 25.93 million. Of this total, 140,000 contracts were added in the Consumer Access segment and 110,000 contracts in the Business Applications segment. A further 30,000 contracts and 150,000 ad-financed free accounts were added in the Consumer Applications segment.

Consolidated sales grew by 4.7% in the first quarter of 2021, from € 1,329.4 million in the previous year to € 1,392.2 million.

In the first quarter of 2021, EBITDA amounted to € 346.5 million and EBIT to € 230.6 million. These figures include an (out-of-period) positive effect of € 34.4 million from the fiscal year 2020. On February 15, 2021, 1&1 Drillisch accepted Telefónica Germany's offer – improved following review by the EU Commission – for national roaming and thus also retroactively as of July 1, 2020 for the related MBA MVNO advance services. The prices offered include annually decreasing data prices again, similar to the pricing mechanisms of the first five years of the MBA MVNO agreement. The offer accepted by 1&1 Drillisch is currently being transposed into a national roaming agreement.

Adjusted for this (out-of-period) positive effect on earnings from the new advance service prices, our key earnings figures developed as follows: operating EBITDA for the Group improved by 3.8%, from € 300.8 million in the same period last year to € 312.1 million in the first quarter of 2021, and operating EBIT by 6.5% from € 184.2 million to € 196.2 million. These earnings figures include initial costs for the construction of our 5G network of € -7.2 million (prior year: € -2.8 million), as well as the announced investments of IONOS – above all for a product and sales drive in its cloud business and for further international expansion – amounting to € -10.1 million.

EPS amounted to € 0.68. Without consideration of the (out-of-period) positive effect on earnings from the new advance service prices (EPS effect: € +0.10) and the Tele Columbus impairment charge in the previous year (EPS effect: € -0.08), operating EPS improved by 23.4% from € 0.47 in the same period last year to € 0.58, while operating EPS before PPA rose by 15.3% from € 0.59 to € 0.68.

Apart from our operating business and the aforementioned national roaming negotiations, the first quarter of 2021 was dominated by measures for the expansion of our fixed network coverage. These include DSL and VDSL connections, but in future also an increasing number of fiber-optic household connections (fiber-to-the-home/FTTH). In this connection, we reported in our ad-hoc announcement of February 15, 2021 that 1&1 Drillisch planned to expand its fiber-optic offerings and would in future receive VDSL and FTTH advance services from its affiliate 1&1 Versatel. For this purpose, 1&1 Drillisch has entered into an agreement with 1&1 Versatel regarding the long-term purchase of FTTH and VDSL complete packages including Voice and IPTV effective from April 1, 2021. At the same time, 1&1 Versatel has entered into an agreement with Deutsche Telekom on the use of its FTTH and VDSL connections for households. These enable 1&1 Versatel to provide FTTH/VDSL complete packages for 1&1 Drillisch, as 1&1 Versatel's nationwide fiber-optic transport network is largely connected to the local broadband networks of Deutsche Telekom. In addition to the existing access to FTTH connections of well-known city carriers, 1&1 Versatel will thus have initial access to approx. 750,000 additional FTTH connections. The number of marketable FTTH connections of Deutsche Telekom is expected to increase by an average of 2 million households per year in future. FTTH connections for private households enable bandwidths of up to 1 Gbit/s. Households not yet equipped with FTTH will be supplied with our VDSL connections (up to

250 Mbit/s). By signing this agreement, we have taken a further step toward our goal of providing an ever-growing number of households with guaranteed gigabit speeds as fiber-optic becomes more and more the standard for fast communication.

Together with Morgan Stanley Infrastructure Partners, we are also supporting the implementation of Tele Columbus's Fiber Champion strategy. In a first step, Kublai GmbH (a bidding company backed by Morgan Stanley) submitted a voluntary public takeover offer for the Tele Columbus shares. After the successful completion of the takeover bid, we contributed our Tele Columbus shares to Kublai in April 2021 and at the same time resolved to raise our stake in Kublai to 40%. After closing the transaction, Kublai currently holds around 92% of the Tele Columbus shares. Part of the new Fiber Champion strategy of Tele Columbus is to open up its broadband network for cooperation partners. In view of this, 1&1 Drillisch has signed a binding preliminary agreement with Tele Columbus to use the latter's cable/fiber-optic network as a pre-service for its broadband products, enabling it to tap further target groups via fiber-optic and, for the first time, also via cable connections.

Last but not least, we also strengthened our Business Applications segment in early 2021 with the acquisition of the Cologne-based company we22 AG, which develops software for the creation, maintenance, and hosting of websites. we22 is best-known for its white-label website builder CM4all. With over 25 language versions, CM4all has been an essential part of the product offering of over 50 hosting providers worldwide since 2000. Under its Web4Business brand, we22 also offers website creation and online marketing services for small businesses and freelancers in Germany. we22's products and services will also be made available to IONOS customers in the future. Moreover, CM4all will continue to be offered as a white-label solution for other internet providers and business customers.

On completion of the first quarter, we can confirm our full-year guidance for 2021 and continue to expect sales growth to approx. € 5.5 billion and an increase in EBITDA to approx. € 1.22 billion (without consideration of the aforementioned out-of-period effect on earnings of € 34.4 million).

We are well prepared for the next steps in our Company's development and upbeat about our prospects for the remaining months of the fiscal year. In view of the successful start to the year, we would like to express our heartfelt gratitude to all employees for their dedicated efforts as well as to our shareholders and business associates for the trust they continue to place in United Internet AG.

Montabaur, May 11, 2021



Ralph Dommermuth

INTERIM STATEMENT ON THE FIRST QUARTER OF 2021

Business development

Development of the Consumer Access segment

The number of **fee-based contracts in the Consumer Access segment** rose by a further 140,000 contracts to 14.97 million in the first quarter of 2021. Broadband connections remained stable at 4.31 million, while mobile internet contracts increased by 140,000 to 10.66 million.

Development of Consumer Access contracts in the first quarter of 2021

in million	Mar. 31, 2021	Dec. 31, 2020	Change
Consumer Access, total contracts	14.97	14.83	+ 0.14
thereof Mobile Internet	10.66	10.52	+ 0.14
thereof broadband connections	4.31	4.31	0.00

Sales of the Consumer Access segment rose by 3.4% in the first quarter of 2021, from € 933.7 million in the previous year to € 965.9 million.

High-margin **service revenues** – which represent the core business of the segment – improved by 1.9% from € 747.8 million to € 762.2 million. Low-margin **hardware sales** rose by 9.6%, from € 185.9 million to € 203.7 million.

In the first quarter of 2021, segment earnings were dominated by an **(out-of-period) positive earnings effect** of € 34.4 million from the fiscal year 2020. On February 15, 2021, 1&1 Drillisch accepted Telefónica Germany's offer – improved following review by the EU Commission – for national roaming and thus also retroactively as of July 1, 2020 for the related MBA MVNO advance services. The advance service prices offered include annually decreasing data prices again, similar to the pricing mechanisms of the first five years of the MBA MVNO agreement. The offer accepted by 1&1 Drillisch is currently still being transposed into a national roaming agreement. Due in part to the aforementioned out-of-period earnings effect from the second half of 2020, EBITDA improved from € 164.8 million in the previous year to € 202.8 million and EBIT from € 128.2 million to € 163.3 million.

Adjusted for this (out-of-period) positive effect on earnings from the new advance service prices, segment earnings developed as follows: **operating segment EBITDA** improved by 2.2%, from € 164.8 million in the same period last year to € 168.4 million. Operating EBITDA includes initial costs for the construction of the Company's own 5G network of € -7.2 million (prior year: € -2.8 million).

Due to increased 5G costs and higher depreciation, **operating segment EBIT** rose only slightly by 0.5% from € 128.2 million to € 128.9 million.

There was a slight decline in the **operating EBITDA margin** and **operating EBIT margin** from 17.7% to 17.4% and from 13.7% to 13.3%, respectively.

Key sales and earnings figures in the Consumer Access segment (in € million)

	Q1 2021	Q1 2020	Change
Sales	965.9	933.7	+ 3.4 %
thereof service sales	762.2	747.8	+ 1.9 %
thereof other sales ⁽¹⁾	203.7	185.9	+ 9.6 %
EBITDA	168.4 ⁽²⁾	164.8	+ 2.2 %
EBIT	128.9 ⁽²⁾	128.2	+ 0.5 %

(1) Mainly hardware sales

(2) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

Quarterly development; change over prior-year quarter

in € million	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q1 2020	Change
Sales	933.5	925.6	966.2	965.9	933.7	+ 3.4%
thereof service sales	749.1	760.8	762.3	762.2	747.8	+ 1.9%
thereof other sales ⁽¹⁾	184.4	164.8	203.9	203.7	185.9	+ 9.6%
EBITDA	166.5	127.3 ⁽²⁾	142.6 ⁽³⁾	168.4 ⁽⁴⁾	164.8	+ 2.2%
EBIT	129.7	87.8 ⁽²⁾	103.0 ⁽³⁾	128.9 ⁽⁴⁾	128.2	+ 0.5%

(1) Mainly hardware sales

(2) Including excessive MBA MVNO billing (EBITDA and EBIT effect: € -14.4 million)

(3) Including excessive MBA MVNO billing (EBITDA and EBIT effect: € -20.0 million); excluding non-cash write-off of VDSL contingents that are still available (EBITDA and EBIT effect: € -129.9 million)

(4) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

Multi-period overview: Development of key sales and earnings figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Sales	619.4	893.6	895.4	933.7	965.9
thereof service sales	596.3	700.9	720.8	747.8	762.2
thereof other sales ⁽¹⁾	23.1	192.6	174.6	185.9	203.7
EBITDA	109.0	165.3	168.5	164.8	168.4 ⁽²⁾
EBITDA margin	17.6%	18.5%	18.8%	17.7%	17.4%
EBIT	106.3	124.8	130.6	128.2	128.9 ⁽²⁾
EBIT margin	17.2%	14.0%	14.6%	13.7%	13.3%

(1) Mainly hardware sales

(2) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

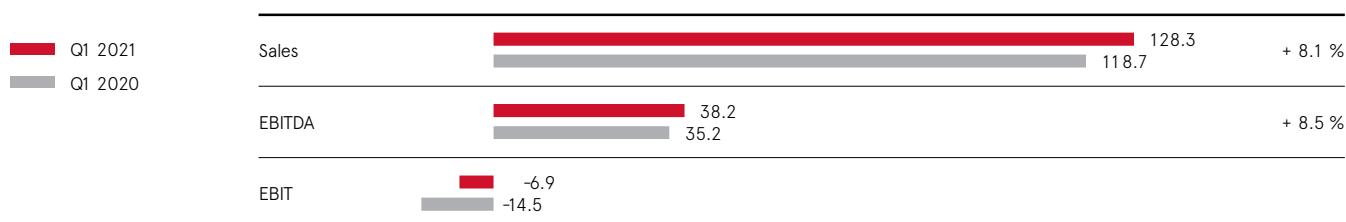
Development of the Business Access segment

In the first quarter of 2021, **sales in the Business Access segment** rose by 8.1% from € 118.7 million in the previous year to € 128.3 million.

Despite a one-off burden in connection with the new advance service agreement with Deutsche Telekom, **segment EBITDA** also improved by 8.5% from € 35.2 million in the previous year to € 38.2 million. As a result, **the EBITDA margin** rose slightly from 29.7% to 29.8%.

Despite high writedowns for network infrastructure, **segment EBIT** improved from € -14.5 million in the previous year to € -6.9 million

Key sales and earnings figures in the Business Access segment (in € million)



Quarterly development; change over prior-year quarter

in € million	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q1 2020	Change
Sales	122.8	125.1	126.7	128.3	118.7	+ 8.1%
EBITDA	39.7	39.4	35.5	38.2	35.2	+ 8.5%
EBIT	-10.7	-9.4	-13.5	-6.9	-14.5	

Multi-period overview: Development of key sales and earnings figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Sales	114.9	110.1	119.3	118.7	128.3
EBITDA	24.7	12.1	35.7	35.2	38.2
EBITDA margin	21.5%	11.0%	29.9%	29.7%	29.8%
EBIT	-6.4	-19.2	-13.5	-14.5	-6.9
EBIT margin	-	-	-	-	-

Development of the Consumer Applications segment

The number of **pay accounts** (fee-based contracts) rose by 30,000 to 2.40 million in the first quarter of 2021. Ad-financed **free accounts** increased by 150,000 to 39.55 million. As a result, the total number of Consumer Applications accounts rose by 180,000 to 41.95 million.

Development of Consumer Applications accounts in the first quarter of 2021

in million	Mar. 31, 2021	Dec. 31, 2020	Change
Consumer Applications, total accounts	41.95	41.77	+ 0.18
thereof with Premium Mail subscription	1.66	1.63	+ 0.03
thereof with Value-Added subscription	0.74	0.74	0.00
thereof free accounts	39.55	39.40	+ 0.15

In the first quarter of 2021, activities in the Consumer Applications segment continued to focus on the establishment of data-driven business models. In addition to the further increase in customer accounts, this transformation is also reflected in the growing success of the segment's key financial figures.

Sales of the Consumer Applications segment, for example, improved in total by 7.4% from € 60.8 million in the same period last year to € 65.3 million.

There was also growth in the segment's key earnings figures in the first quarter of 2021: **segment EBITDA** rose by 11.2% from € 23.3 million to € 25.9 million and **segment EBIT** by 11.4% from € 18.4 million to € 20.5 million. As a result, the **EBITDA margin** also improved from 38.3% to 39.7% and the **EBIT margin** from 30.3% to 31.4%.

Key sales and earnings figures in the Consumer Applications segment (in € million)

Sales		65.3	60.8	+ 7.4 %
EBITDA		25.9	23.3	+ 11.2 %
EBIT		20.5	18.4	+ 11.4 %

Quarterly development; change over prior-year quarter

in € million	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q1 2020	Change
Sales	58.9	61.2	70.9	65.3	60.8	+ 7.4%
EBITDA	23.7	22.5	31.2	25.9	23.3	+ 11.2%
EBIT	18.6	17.4	24.6	20.5	18.4	+ 11.4%

Multi-period overview: Development of key sales and earnings figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Sales ⁽¹⁾	66.1	72.0	58.5 (60.4)	60.8	65.3
EBITDA	28.9	27.5	21.4	23.3	25.9
EBITDA margin	43.7%	38.2%	36.6%	38.3%	39.7%
EBIT	25.9	24.0	18.3	18.4	20.5
EBIT margin	39.2%	33.3%	31.3%	30.3%	31.4%

(1) Sales in 2019 after changing from gross to net presentation of third-party marketing revenues in 2020;
the gross amount disclosed in 2019 is shown in brackets; 2017 - 2018 reported unchanged on a gross statement

Development of the Business Applications segment

The number of **fee-based Business Applications contracts** was increased by a further 110,000 contracts in the first quarter of 2021. This growth resulted from 70,000 contracts in Germany and 40,000 contracts abroad. As a result, the total number of contracts rose to 8.56 million. This figure includes around 7,500 contracts from the takeover of we22 (consolidated since February 1, 2021).

Development of Business Applications contracts in the first quarter of 2021

in million	Mar. 31, 2021	Dec. 31, 2020	Change
Business Applications, total contracts	8.56	8.45	+ 0.11
thereof in Germany	4.13	4.06	+ 0.07
thereof abroad	4.43	4.39	+ 0.04




Sales of the Business Applications segment rose by 8.1% from € 237.0 million in the previous year to € 256.2 million in the first quarter of 2021. The domain parking business of the Sedo brand also contributed 2.8 percentage points to this sales growth.

Segment EBITDA improved by 3.0% from € 76.9 million to € 79.2 million. This figure includes the announced investments of IONOS – especially for a product and sales drive in its cloud business and for further international expansion – amounting to € -10.1 million.

Segment EBIT was also burdened by these costs and rose by 4.8% from € 51.6 million to € 54.1 million.

The **EBITDA margin** and **EBIT margin** fell from 32.4% to 30.9% and from 21.8% to 21.1%, respectively.

Key sales and earnings figures in the Business Applications segment (in € million)

Sales		256.2	237.0	+ 8.1 %
EBITDA		79.2	76.9	+ 3.0 %
EBIT		54.1	51.6	+ 4.8 %

Quarterly development; change over prior-year quarter

in € million	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q1 2020	Change
Sales	234.6	235.7	241.3	256.2	237.0	+ 8.1%
EBITDA	90.9	86.8	73.7	79.2	76.9	+ 3.0%
EBIT	65.8	61.6	50.2 ⁽¹⁾	54.1	51.6	+ 4.8%

(1) Excluding trademark writeups Strato (EBIT effect: € +19.4 million)

Multi-period overview: Development of key sales and earnings figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Sales	164.4	209.4	220.2	237.0	256.2
EBITDA	52.9	74.7	73.7	76.9	79.2
EBITDA margin	32.2%	35.7%	33.5%	32.4%	30.9%
EBIT	42.6	54.6	45.7	51.6	54.1
EBIT margin	25.9%	26.1%	20.8%	21.8%	21.1%

Position of the Group

Earnings position

In the first quarter of 2021, the total number of **fee-based customer contracts** in the United Internet Group was raised by 280,000 to 25.93 million contracts. At the same time, ad-financed free accounts rose by 150,000 to 39.55 million.

Consolidated sales grew by 4.7% in the first quarter of 2021, from € 1,329.4 million in the previous year to € 1,392.2 million. **Sales outside Germany** improved by 5.7% from € 116.1 million to € 122.7 million (despite currency losses of € 5.0 million).

At € 884.9 million, the **cost of sales** was unchanged from the previous year. As a result, the cost of sales ratio fell from 66.6% (of sales) in the previous year to 63.6% (of sales) in the first quarter of 2021. There was a corresponding improvement in the **gross margin** from 33.4% to 36.4%. **Gross profit** therefore rose faster than sales (+4.7%) by 14.1% from € 444.5 million to € 507.3 million. These improvements were due in particular to an (out-of-period) positive effect of € +34.4 million (for further details, please refer to the comments on earnings below). There was an opposing effect from increased hardware sales.

Sales and marketing expenses also increased more slowly than sales, from € 193.5 million (14.6% of sales) in the previous year to € 200.8 million (14.4% of sales). By contrast, there was a disproportionately stronger increase in **administrative expenses** from € 50.9 million (3.8% of sales) to € 60.8 million (4.4% of sales), due to increased legal and consultancy costs (for preparations and negotiations in connection with the rollout of the Company's own 5G network).

Multi-period overview: Development of key cost items

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Cost of sales	611.2	844.2	841.7	884.9	884.9 ⁽¹⁾
Cost of sales ratio	64.2%	66.8%	65.9%	66.6%	63.6%
Gross margin	35.8%	33.2%	34.1%	33.4%	36.4%
Selling expenses	135.7	170.6	194.7	193.5	200.8
Selling expenses ratio	14.2%	13.5%	15.3%	14.6%	14.4%
Administrative expenses	42.8	55.1	51.3	50.9	60.8
Administrative expenses ratio	4.5%	4.4%	4.0%	3.8%	4.4%

(1) Including a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (effect: € +34.4 million)

The Group's earnings figures for the first quarter of 2021 were affected by an **(out-of-period) positive effect on earnings** of € 34.4 million from the fiscal year 2020. On February 15, 2021, 1&1 Drillisch accepted Telefónica Germany's offer – improved following review by the EU Commission – for national roaming and thus also retroactively as of July 1, 2020 for the related MBA MVNO advance services. The advance service prices offered include annually decreasing data prices again, similar to the pricing mechanisms of the first five years of the MBA MVNO agreement. The offer accepted by 1&1 Drillisch is currently still being transposed into a national roaming agreement. Due in part to the aforementioned out-of-period earnings effect from the second half of 2020, EBITDA improved from € 300.8 million in the same period last year to € 346.5 million and EBIT from € 184.2 million to € 230.6 million.

Adjusted for this (out-of-period) positive effect on earnings from the new advance service prices, the Group's earnings figures developed as follows: **operating EBITDA for the Group** improved by 3.8% in the first quarter of 2021, from € 300.8 million in the previous year to € 312.1 million, while **operating EBIT for the Group** rose by 6.5% from € 184.2 million to € 196.2 million. These figures include initial costs for the construction of the Company's own 5G network of € -7.2 million (prior year: € -2.8 million), as well as the announced investments of IONOS – above all for a product and sales drive in its cloud business and for further international expansion – amounting to € -10.1 million.

The **operating EBITDA margin** fell slightly from 22.6% in the same period last year to 22.4%, while the **operating EBIT margin** improved slightly from 13.9% to 14.1%.

Earnings before taxes (EBT) increased from € 157.8 million to € 230.3 million. For the current quarter, this figure includes the aforementioned (out-of-period) positive effect on earnings (EBT effect: € +34.4 million), while the prior-year quarter includes non-cash impairment charges on shares held in Tele Columbus due to closing-date effects (EBT effect: € -15.1 million). Adjusted for these opposing effects, **operating EBT** of € 195.9 million was 13.3% up on the previous year (€ 172.9 million).

Earnings per share (EPS) rose from € 0.39 in the previous year to € 0.68. EPS also reflects the above mentioned (out-of-period) positive earnings effect in the current quarter (EPS effect: € +0.10), while the prior-year quarter includes an impairment charge for the Tele Columbus shares (EPS effect: € -0.08 million). Adjusted for these opposing effects, **operating EPS** rose by 23.4% from € 0.47 to € 0.58 and **operating EPS before PPA** by 15.3% from € 0.59 to € 0.68. This strong year-on-year increase is partly due to the reclassification of Tele Columbus shares pursuant to IFRS 5 as "assets held for sale" in the annual financial statements 2020.

Key sales and earnings figures of the Group (in € million)

	Q1 2021	Q1 2020	
Sales	1,392.2	1,329.4	+ 4.7 %
EBITDA	312.1 ⁽¹⁾	300.8	+ 3.8 %
EBIT	196.2 ⁽¹⁾	184.2	+ 6.5 %

(1) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

Quarterly development; change over prior-year quarter

in € million	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q1 2020	Change
Sales	1,328.5	1,326.8	1,382.5	1,392.2	1,329.4	+ 4.7%
EBITDA	319.7	275.9 ⁽¹⁾	282.4 ⁽²⁾	312.1 ⁽³⁾	300.8	+ 3.8%
EBIT	201.2	156.3 ⁽¹⁾	163.1 ⁽²⁾	196.2 ⁽³⁾	184.2	+ 6.5%

(1) Including excessive MBA MVNO billing (EBITDA and EBIT effect: € -14.4 million)

(2) Including excessive MBA MVNO billing (EBITDA and EBIT effect: € -20.0 million); excluding non-cash write-off of VDSL contingents that are still available (EBITDA and EBIT effect: € -129.9 million)

(3) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

Multi-period overview: Development of key sales and earnings figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Sales	952.7	1,270.7	1,276.5	1,329.4	1,392.2
EBITDA	213.0	278.3	299.7	300.8	312.1 ⁽¹⁾
EBITDA margin	22.4%	21.9%	23.5%	22.6%	22.4%
EBIT	165.9	182.9	181.1	184.2	196.2 ⁽¹⁾
EBIT margin	17.4%	14.4%	14.2%	13.9%	14.1%

(1) Excluding a (non-period) positive effect on earnings (excessive MBA MVNO billings) from Q3 and Q4 2020 (EBITDA and EBIT effect: € +34.4 million)

Financial position

Thanks to the positive trend in operating earnings, **operative cash flow** rose from € 231.9 million in the previous year to € 241.9 million in the first quarter of 2021.

At € 135.7 million, **cash flow from operating activities** was below the prior-year figure (€ 164.9 million). This was mainly due to increased receivables from advance service providers, as well as a rise in contract assets due to increased hardware sales.

Cash flow from investing activities resulted in a net outflow of € 87.4 million in the reporting period (prior year: € 46.2 million). This resulted mainly from disbursements of € 63.7 million (prior year: € 49.5 million) for capital expenditures, as well as payments of € 24.1 million for the purchase of shares in affiliates (especially for the acquisition of we22 AG).

United Internet's free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant, and equipment. Due to the decrease in cash flow from operating activities and the increase in capital expenditures, **free cash flow** decreased from € 117.1 million to € 72.7 million. Since the initial application of the accounting standard IFRS 16 in fiscal year 2019, the redemption share of lease liabilities is disclosed in cash flow from financing activities. After deducting the cash flow item "Redemption of finance lease liabilities and rights of use", free cash flow fell from € 96.3 million to € 43.9 million.

Cash flow from financing activities in the first quarter of 2021 was dominated by the net repayment of loans totaling € 80.3 million (prior year: € 152.9 million), as well as the redemption of lease liabilities of € 28.8 million (prior year: € 20.8 million).

As of March 31, 2021, **cash and cash equivalents** amounted to € 72.4 million – compared to € 62.2 million on the same date last year.

Development of key cash flow figures

in € million	Q1 2021	Q1 2020	Change
Operative cash flow	241.9	231.9	+ 10.0
Cash flow from operating activities	135.7	164.9	- 29.2
Cash flow from investing activities	- 87.4	- 46.2	- 41.2
Free cash flow ⁽¹⁾	43.9 ⁽²⁾	96.3 ⁽³⁾	- 52.4
Cash flow from financing activities	- 109.5	- 173.7	+ 64.2
Cash and cash equivalents on March 31	72.4	62.2	+ 10.2

(1) Free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant and equipment

(2) 2021 including the repayment portion of lease liabilities (€28.8 million), which have been reported under cash flow from financing activities since the fiscal year 2019 (IFRS 16)

(3) 2020 incl. the repayment portion of lease liabilities (€20.8 million), which have been reported under cash flow from financing activities since the fiscal year 2019 (IFRS 16)

Multi-period overview: Development of key cash flow figures

in € million	Q1 2017 (IAS 18)	Q1 2018 (IFRS 15)	Q1 2019 (IFRS 16)	Q1 2020	Q1 2021
Operative cash flow	157.5	205.8	219.1	231.9	241.9
Cash flow from operating activities	113.4 ⁽²⁾	51.7	144.1	164.9	135.7
Cash flow from investing activities	- 74.9	- 60.3	- 43.1	- 46.2	- 87.4
Free cash flow ⁽¹⁾	73.2 ⁽²⁾	0.5	78.6 ⁽³⁾	96.3 ⁽³⁾	43.9 ⁽³⁾
Cash flow from financing activities	80.2	- 86.1	- 100.4	- 173.7	- 109.5
Cash and cash equivalents on March 31	295.9	139.2	58.8	62.2	72.4

(1) Free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant and equipment

(2) 2017 without consideration of a capital gains tax refund originally planned for the fourth quarter of 2016 (€70.3 million)

(3) 2019, 2020 and 2021 incl. the repayment portion of lease liabilities, which have been reported under cash flow from financing activities since the fiscal year 2019 (IFRS 16)

Asset position

The **balance sheet total** increased from € 9.231 billion as of December 31, 2020 to € 9.336 billion on March 31, 2021.

Development of current assets

in € million	Mar. 31, 2021	Dec. 31, 2020	Change
Cash and cash equivalents	72.4	131.3	- 58.8
Trade accounts receivable	358.5	344.8	+ 13.6
Contract assets	606.1	577.6	+ 28.5
Inventories	92.5	85.4	+ 7.1
Prepaid expenses	234.9	214.4	+ 20.5
Other financial assets	159.7	82.3	+ 77.4
Income tax claims	63.4	64.8	- 1.4
Other non-financial assets	27.4	12.4	+ 15.1
Total current assets	1,614.9	1,512.9	+ 102.0

Current assets rose from € 1,512.9 million as of December 31, 2020 to € 1,614.9 million on March 31, 2021. However, **cash and cash equivalents** disclosed under current assets decreased from € 131.3 million to € 72.4 million due to closing-date effects and the purchase price payment for the acquisition of we22 AG. By contrast, **trade accounts receivable** rose slightly from € 344.8 million to € 358.5 million due to closing-date effects and the expansion of business. As a result of customer growth and increased hardware sales, the item **contract assets** rose from € 577.6 million to € 606.1 million and includes current claims against customers due to accelerated revenue recognition from the application of IFRS 15. **Current prepaid expenses** increased from € 214.4 million to € 234.9 million due to closing-date effects and mainly comprise the short-term portion of expenses relating to contract acquisition and contract fulfillment according to IFRS 15. Due to increased receivables from advance service providers, current **other financial assets** rose from € 82.3 million to € 159.7 million. **Other non-financial assets** increased from € 12.4 million to € 27.4 million. **Inventories** and **income tax claims** were virtually unchanged.

Development of non-current assets

in € million	Mar. 31, 2021	Dec. 31, 2020	Change
Shares in associated companies	90.1	89.6	+ 0.5
Other financial assets	11.2	9.9	+ 1.3
Property, plant and equipment	1,279.7	1,271.6	+ 8.2
Intangible assets	2,158.8	2,197.8	- 39.0
Goodwill	3,637.6	3,609.4	+ 28.2
Trade accounts receivable	52.3	54.0	- 1.7
Contract assets	202.3	196.5	+ 5.8
Prepaid expenses	141.9	144.8	- 2.9
Deferred tax assets	23.2	20.4	+ 2.8
Total non-current assets	7,597.1	7,594.0	+ 3.1
Assets held for sale	124.0	124.0	0.0

Non-current assets rose slightly from € 7,594.0 million as of December 31, 2020 to € 7,597.1 million on March 31, 2021. Due in particular to amortization, **intangible assets** declined from € 2,197.8 million to € 2,158.8 million, while **goodwill** increased from € 3,609.4 million to € 3,637.6 million mainly as a result of the acquisition of we22 AG. **Shares in associated companies**, non-current **other financial assets**,

property, plant, and equipment, trade accounts receivable, contract assets, prepaid expenses, and **deferred tax assets** were all largely unchanged.

Development of current liabilities

in € million	Mar. 31, 2021	Dec. 31, 2020	Change
Trade accounts payable	500.8	532.8	- 32.0
Liabilities due to banks	455.0	370.4	+ 84.6
Income tax liabilities	110.9	114.6	- 3.7
Contract liabilities	162.0	152.1	+ 9.9
Other accrued liabilities	9.1	9.3	- 0.2
Other financial liabilities	289.9	278.6	+ 11.2
Other non-financial liabilities	77.0	46.7	+ 30.3
Total current liabilities	1,604.7	1,504.6	+ 100.1

Current liabilities rose from € 1,504.6 million as of December 31, 2020 to € 1,604.7 million on March 31, 2021. Due to closing-date effects, current **trade accounts payable** decreased from € 532.8 million to € 500.8 million. There was an increase in current **liabilities due to banks** from € 370.4 million to € 455.0 million following reclassifications of non-current liabilities (in accordance with their maturity) as well as the redemption of bank liabilities. Also mainly due to reclassifications from non-current liabilities, current **other financial liabilities** rose from € 278.6 million to € 289.9 million. Current **other non-financial liabilities** increased from € 46.7 million to € 77.0 million and mainly include liabilities due to tax authorities. The item current **contract liabilities**, which mainly includes payments received from customer contracts for which the performance has not yet been completely rendered, as well as the items **income tax liabilities** and current **other accrued liabilities** were largely unchanged.

Development of non-current liabilities

in € million	Mar. 31, 2021	Dec. 31, 2020	Change
Liabilities due to banks	930.8	1,095.7	- 164.8
Deferred tax liabilities	331.0	331.6	- 0.6
Trade accounts payable	6.0	6.0	0.0
Contract liabilities	33.0	33.6	- 0.7
Other accrued liabilities	71.9	69.3	+ 2.6
Other financial liabilities	1,272.6	1,278.7	- 6.2
Total non-current liabilities	2,645.3	2,815.0	- 169.7

Non-current liabilities declined from € 2,815.0 million as of December 31, 2020 to € 2,645.3 million on March 31, 2021. This was mainly due to long-term **liabilities due to banks**, which were reduced significantly from € 1,095.7 million to € 930.8 million following reclassifications to current liabilities. By contrast, the items **deferred tax liabilities**, non-current **trade accounts payable**, non-current **contract liabilities** (which mainly include payments received from customer contracts for which the performance has not yet been completely rendered), as well as non-current **other accrued liabilities** and **other financial liabilities** were all largely unchanged.

Development of equity

in € million	Mar. 31, 2021	Dec. 31, 2020	Change
Capital stock	194.0	194.0	0.0
Capital reserves	2,326.5	2,322.8	+ 3.7
Accumulated profit	2,367.1	2,240.5	+ 126.6
Treasury shares	- 212.7	- 212.7	0.0
Revaluation reserves	- 3.8	- 4.4	+ 0.5
Currency translation adjustment	- 16.1	- 21.1	+ 5.0
Equity attributable to shareholders of the parent company	4,655.0	4,519.1	+ 135.9
Non-controlling interests	430.9	392.1	+ 38.8
Total equity	5,085.9	4,911.2	+ 174.7

As a result of the further increase in the Group's accumulated profit, consolidated **equity capital** rose from € 4,911.2 million as of December 31, 2020 to € 5,085.9 million on March 31, 2021. In the first quarter of 2021, the Group's **accumulated profit** rose from € 2,240.5 million to € 2,367.1 million and contains the past profits of the consolidated companies, insofar as they were not distributed, less payments for share-based compensation. The consolidated **equity ratio** rose from 53.2% to 54.5%.

Net bank liabilities (i.e., the balance of bank liabilities and cash and cash equivalents) were reduced from € 1,334.8 million as of December 31, 2020 to € 1,313.4 million on March 31, 2021.

Multi-period overview: Development of key balance sheet items

in € million	Dec. 31, 2017 (IAS 18)	Dec. 31, 2018 (IFRS 15)	Dec. 31, 2019 (IFRS 16)	Dec. 31, 2020	Mar. 31, 2021
Total assets	7,605.2	8,173.8	9,128.8	9,230.8	9,335.9
Cash and cash equivalents	238.5	58.1	117.6	131.3	72.4
Shares in associated companies	418.0	206.9 ⁽¹⁾	196.0	89.6	30.1
Other financial assets	333.7	348.1 ⁽²⁾	90.4 ⁽²⁾	9.9 ⁽²⁾	11.2 ⁽²⁾
Property, plant and equipment	747.4	818.0	1,160.6 ⁽³⁾	1,271.6	1,279.7
Intangible assets	1,408.4	1,244.6	2,167.4 ⁽⁴⁾	2,197.8	2,158.8
Goodwill	3,564.1	3,612.6 ⁽⁵⁾	3,616.5	3,609.4	3,637.6
Liabilities due to banks	1,955.8	1,939.1	1,738.4	1,466.1	1,385.8
Capital stock	205.0	205.0	205.0	194.0 ⁽⁶⁾	194.0
Equity	4,048.7	4,521.5 ⁽⁷⁾	4,614.7	4,911.2	5,085.9
Equity ratio	0.5	55.3%	50.6%	53.2%	54.5%

(1) Decrease due to Tele Columbus impairment charges (2018)

(2) Increase due to subsequent valuation of shares in listed companies (2018); decrease due to sale of Rocket Internet shares (2019); decrease due to sale of Afiliis shares (2020)

(3) Increase due to initial application of IFRS 16 (2019)

(4) Increase due to initial recognition of acquired 5G frequencies (2019)

(5) Increase due to World4You takeover (2018)

(6) Decrease due to withdrawal of treasury shares

(8) Transitional effects from initial application of IFRS 15 (2018)

Management Board's overall assessment of the business situation

United Internet got off to a good start in its fiscal year 2021. In the first quarter of 2021, the Company made further investments in new customer contracts and the expansion of existing customer relationships, and thus in sustainable growth. In total, the number of fee-based customer contracts grew by a further 280,000 contracts to 25.93 million contracts.

140,000 contracts were added in the Consumer Access segment. In the Consumer Applications segment, 150,000 ad-financed free accounts and 30,000 pay accounts were added. A further 110,000 contracts resulted from the Business Applications segment.

In view of this strong customer growth, a 4.7% increase in sales to around € 1.392 billion, and an improvement in operating EBITDA of 3.8% to around € 312 million, United Internet made good progress in the first quarter of 2021 – despite heavy investment in future topics.

This performance once again highlights the benefits of United Internet's business model based predominantly on electronic subscriptions – with fixed monthly payments and contractually fixed terms. This ensures stable and predictable revenues and cash flows, offers protection against cyclical influences, and provides the financial scope to grasp opportunities in new business fields and markets – organically or via investments and acquisitions.

With the sales and earnings figures achieved in the first quarter of 2021, as well as the investments made in sustainable corporate development, the Management Board believes that the Company is well placed for its further development.

Subsequent events

There were no significant events subsequent to the reporting date of March 31, 2021 which had a material effect on the financial position and performance of the Company or the Group nor affected its accounting and reporting.

As an anchor investor in Tele Columbus AG, United Internet announced on December 21, 2020 that, together with Morgan Stanley Infrastructure Partners, it would provide support for the implementation of Tele Columbus's Fiber Champion strategy. In this connection, Kublai GmbH (a bidding company backed by Morgan Stanley) submitted a voluntary public takeover offer for the Tele Columbus shares in a first step. After the successful completion of the takeover bid, United Internet contributed its directly held shares in Tele Columbus to Kublai and resolved to raise its stake in Kublai to 40%, which in turn now holds almost 92% of the Tele Columbus shares.

Risk and opportunity report

The risk and opportunity policy of United Internet AG is based on the objective of maintaining and sustainably enhancing the company's value by utilizing opportunities while at the same time recognizing and managing risks from an early stage in their development. The risk and opportunity management system regulates the responsible handling of those uncertainties which are always involved with economic activity.

Management Board's overall assessment of the Group's risk and opportunity position

The assessment of the overall level of risk is based on a consolidated view of all significant risk fields and individual risks, also taking account of their interdependencies.

From the current perspective, the main challenges are the risk fields "Litigation", "Business development & innovations" and "Information security". All in all, the risk classifications of the risk fields of United Internet AG as at March 31, 2021 were all unchanged from December 31, 2020.

The continuous expansion of its risk management system enables United Internet to limit risks to a minimum, where economically sensible, by implementing specific measures.

Compared to the previous year, the overall risk has risen in total. The main reason is the global impact of the coronavirus pandemic (Sars-CoV-2). Should the virus continue to spread over a longer period, this may also have a negative impact on demand, as well as on the usage and payment behavior of consumers and business owners, the purchase of pre-services (e.g., smartphones, routers, servers or network technology), or the health and fitness of employees, and thus ultimately on the performance of the United Internet Group. A precise risk assessment with regard to the duration and further effects of the coronavirus crisis is not possible at present, as the assessments of health experts and political measures are frequently changing (due also to new mutations of the virus).

In the assessment of the overall risk situation, the opportunities which exist for United Internet were not taken into consideration. There were no risks which directly jeopardized the continued existence of the United Internet Group in the reporting period, nor as of the preparation date for this Management Report, neither from individual risk positions nor from the overall risk situation.

Forecast report

Forecast for the fiscal year 2021

On completion of the first quarter of 2021, United Internet AG can confirm its full-year guidance for 2021 and continues to expect sales growth to approx. € 5.5 billion and an increase in EBITDA to approx. € 1.22 billion (without consideration of out-of-period earnings of € 34.4 million in connection with the planned conclusion of the national roaming agreement). This forecast includes high investments in future topics. For example, 1&1 Drillisch plans initial costs for the 5G network rollout of approx. € 30 million and IONOS additional investments of approx. € 40 million for a product and sales drive. Following the integration of STRATO, World4You, and ProfitBricks in the past few years and its successful rebranding, IONOS aims to focus on expanding its cloud business and driving further internationalization.

Management Board's overall statement on the anticipated development

The Management Board of United Internet AG remains upbeat about its prospects for the future. Thanks to a business model based predominantly on electronic subscriptions, United Internet believes it is largely stable enough to withstand cyclical influences. With the investments made over the past few years in customer relationships, new business fields, and further internationalization, as well as via acquisitions and investments, the Company has laid a broad foundation for its future growth.

Forward-looking statements

This Interim Statement contains forward-looking statements based on current expectations, assumptions, and projections of the Management Board of United Internet AG and currently available information. These forward-looking statements are subject to various risks and uncertainties and are based upon expectations, assumptions, and projections that may not prove to be accurate. United Internet AG does not guarantee that these forward-looking statements will prove to be accurate and does not accept any obligation, nor have the intention, to adjust or update the forward-looking statements contained in this interim report.

NOTES ON THE INTERIM STATEMENT

Information on the Company

United Internet AG ("United Internet") is a service company operating in the telecommunication and information technology sector with registered offices at Elgendorfer Strasse 57, 56410 Montabaur, Germany. The Company is registered at the district court of Montabaur under HRB 5762.

Significant accounting, measurement and consolidation principles

As was the case with the Consolidated Financial Statements as of December 31, 2020, the Interim Statement of United Internet AG as of March 31, 2021 was prepared in compliance with the International Financial Reporting Standards (IFRS) as applicable in the European Union (EU).

The Interim Statement does not constitute interim reporting as defined by IAS 34. With the exception of the mandatory new standards, the accounting and valuation principles applied in this Interim Statement comply with the methods applied in the previous year and should be read in conjunction with the Consolidated Financial Statements as of December 31, 2020.

For better comparability, the reclassifications made as of December 31, 2020 were also made accordingly as of March 31, 2021. There are no effects on key earnings figures.

Mandatory adoption of new accounting standards

The following standards are mandatory in the EU for the first time for fiscal years beginning on or after January 1, 2021:

Standard		Mandatory for fiscal years beginning on or after	Endorsed by EU Commission
IFRS 4	Extension of the Temporary Exemption from Applying IFRS 9	January 1, 2021	Yes
IFRS 9, IAS 39, IFRS 7, IFRS 4, IFRS 16	Interest Rate Benchmark Reform Phase 2	January 1, 2021	Yes
IFRS 16	Covid-19-Related Rent Concessions beyond June 30, 2021	January 1, 2021	Yes

There were no significant effects on this Interim Statement from the initial application of the new accounting standards.

Use of estimates and assumptions

The preparation of this Interim Statement requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of the reporting period. However, the uncertainty associated with these assumptions and estimates could lead to results which require material adjustments to the carrying amount of the asset or liability affected in future periods.

Use of business-relevant key financial performance indicators

In order to ensure the clear and transparent presentation of United Internet's business trend, the Company's annual and interim financial statements include key performance indicators (KPIs) – in addition to the disclosures required by International Financial Reporting Standards (IFRS) – such as EBITDA, the EBITDA margin, EBIT, the EBIT margin and free cash flow. Information on the use, definition and calculation of these KPIs is provided in the Company's Annual Report 2020 on page 57.

Insofar as required for clear and transparent presentation, the KPIs used by United Internet are adjusted for special items. Such special items usually refer solely to those effects capable of restricting the validity of the key financial performance indicators with regard to the Company's financial and earnings performance – due to their nature, frequency and/or magnitude. All special items are presented and explained for the purpose of reconciliation with the unadjusted financial figures in the relevant section of the financial statements.

Miscellaneous

This Interim Statement includes all material subsidiaries and associated companies.

we22 Aktiengesellschaft, domiciled in Cologne, Germany, and its subsidiaries were included for the first time in the consolidated group as of February 1, 2021.

The consolidated group remained otherwise largely unchanged from that stated in the Consolidated Financial Statements as at December 31, 2020.

This Interim Statement was not audited according to Sec. 317 HGB nor reviewed by an auditor.

INTERIM FINANCIAL STATEMENTS

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GROUP BALANCE SHEET

As of March 31, 2021 in €k

ASSETS	March 31, 2021	December 31, 2020
Current assets		
Cash and cash equivalents	72,444	131,270
Trade accounts receivable	358,470	344,838
Contract assets	606,066	577,601
Inventories	92,516	85,390
Prepaid expenses	234,904	214,382
Other financial assets	159,710	82,262
Income tax claims	63,382	64,822
Other non-financial assets	27,406	12,351
	1,614,898	1,512,917
Non-current assets		
Shares in associated companies	90,100	89,567
Other financial assets	11,165	9,901
Property, plant and equipment	1,279,721	1,271,567
Intangible assets	2,158,830	2,197,818
Goodwill	3,637,632	3,609,437
Trade accounts receivable	52,270	53,959
Contract assets	202,292	196,508
Prepaid expenses	141,882	144,795
Deferred tax assets	23,189	20,412
	7,597,083	7,593,965
Assets held for sale	123,955	123,955
Total assets	9,335,936	9,230,836

LIABILITIES	March 31, 2021	December 31, 2020
Current liabilities		
Trade accounts payable	500,832	532,778
Liabilities due to banks	454,993	370,435
Income tax liabilities	110,944	114,621
Contract liabilities	161,968	152,094
Other accrued liabilities	9,124	9,302
Other financial liabilities	289,853	278,636
Other non-financial liabilities	77,027	46,747
	1,604,741	1,504,614
Non-current liabilities		
Liabilities due to banks	930,832	1,095,654
Deferred tax liabilities	330,996	331,639
Trade accounts payable	6,016	6,014
Contract liabilities	32,967	33,631
Other accrued liabilities	71,892	69,329
Other financial liabilities	1,272,592	1,278,744
	2,645,295	2,815,012
Total liabilities	4,250,036	4,319,626
EQUITY		
Capital stock	194,000	194,000
Capital reserves	2,326,516	2,322,780
Accumulated profit	2,367,111	2,240,473
Treasury shares	-212,731	-212,731
Revaluation reserves	-3,822	-4,372
Currency translation adjustment	-16,116	-21,091
Equity attributable to shareholders of the parent company	4,654,957	4,519,060
Non-controlling interests	430,943	392,151
Total equity	5,085,899	4,911,210
Total liabilities and equity	9,335,936	9,230,836

GROUP NET INCOME

From January to March 31, 2021 in €k

	2021	2020
	January - March	January - March
Sales	1,392,186	1,329,380
Cost of sales	-884,858	-884,852
Gross profit	507,328	444,528
Selling expenses	-200,826	-193,503
General and administrative expenses	-60,838	-50,864
Sonstige betriebliche Aufwendungen / Erträge	2,374	5,353
Impairment of receivables and contract assets	-17,438	-21,322
Operating result	230,599	184,192
Finanzergebnis	-656	-4,466
Result from associated companies	356	-21,955
Pre-tax result	230,299	157,771
Income taxes	-67,582	-56,828
Net income	162,717	100,943
thereof attributable to		
non-controlling interests	35,765	27,931
Shareholders of United Internet AG	126,952	73,012

	2021	2020
	January - March	January - March
Result per share of shareholders of United Internet AG (in €)		
basic	0.68	0.39
diluted	0.67	0.39
Weighted average of outstanding shares (in million units)		
basic	187.23	187.66
diluted	188.37	187.66
Reconciliation to total comprehensive income		
Net income	162,717	100,943
Items that may be reclassified subsequently to profit or loss		
Currency translation adjustment - unrealized	6,931	-8,773
Items that are not reclassified subsequently to profit or loss		
Market value changes of financial assets measured at fair value through other comprehensive income	546	-197
Tax effect	-8	
Share in other comprehensive income of associated companies		-102
Other comprehensive income	7,468	-9,072
Total comprehensive income	170,185	91,871
thereof attributable to		
non-controlling interests	37,710	24,839
Shareholders of United Internet AG	132,476	67,032

GROUP CASHFLOW

From January to March 31, 2021 in €k

	2021	2020
	January - March	January - March
Result from operating activities		
Net income	162,717	100,943
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization of intangible assets and property, plant and equipment	80,759	73,296
Depreciation and amortization of assets resulting from company acquisitions	35,136	43,317
write-ups on intangible assets	0	0
Employee expenses from employee shareholdings	5,175	2,583
Result from associated companies	-356	21,955
Income from the sale of associated companies	0	0
Other non-cash items from tax adjustments	-3,420	-11,743
Non-cash income relating to other periods	-34,400	0
Other non-cash items	-3,840	1,578
Operative cash flow	241,922	231,929
Change in assets and liabilities		
Change in receivables and other assets	-64,698	-25,676
Change in inventories	-7,126	6,689
Change in contract assets	-34,249	-7,732
Change in income tax claims	1,440	-8,711
Change in deferred expenses	-17,608	-24,061
Change in trade accounts payable	-34,335	-35,214
Change in other accrued liabilities	2,384	-6,045
Change in income tax liabilities	-3,678	10,697
Change in other liabilities	42,460	20,308
Change in contract liabilities	9,211	2,766
Change in assets and liabilities, total	-106,199	-66,979
Cash flow from operating activities	135,724	164,949

	2021	2020
	January - March	January - March
Cash flow from investing activities		
Capital expenditure for intangible assets and property, plant and equipment	-63,690	-49,548
Payments from disposals of intangible assets and property, plant and equipment	674	1,669
Payments for company acquisitions less cash received	-24,051	-400
Purchase of shares in associated companies	-328	-167
Payments received from the sale of associated companies	0	0
Payments received from the repayment of other financial assets	0	2,296
Cash flow from investment activities	-87,395	-46,151
Cash flow from financing activities		
Taking out / repayment of loans	-80,264	-152,876
Redemption of lease liabilities	-28,845	-20,799
Dividend payments to non-controlling interests	-386	0
Cash flow from financing activities	-109,495	-173,676
Net increase in cash and cash equivalents	-61,167	-54,877
Cash and cash equivalents at beginning of fiscal year	131,270	117,573
Currency translation adjustments of cash and cash equivalents	2,339	-456
Cash and cash equivalents at end of fiscal year	72,443	62,239

GROUP CHANGES IN SHAREHOLDERS' EQUITY

In 2021 and 2020 in €k

	Capital stock		Capital reserves	Accumulated profit	Treasury shares	
	Share	€k	€k	€k	Share	€k
Balance as of January 1, 2020	205,000,000	205,000	2,643,946	1,993,860	17,338,513	-548,442
Net income				73,012		
Other comprehensive income						
Total comprehensive income				73,012		
Redemption of treasury shares	-11,000,000	-11,000	-336,946		-11,000,000	347,946
Employee stock ownership program			4,828			
Balance as of March 31, 2020	194,000,000	194,000	2,311,828	2,066,872	6,338,513	-200,496
Balance as of January 1, 2021	194,000,000	194,000	2,322,780	2,240,473	6,769,137	-212,731
Net income				126,952		
Other comprehensive income						
Total comprehensive income				126,952		
Employee stock ownership program			3,923			
Profit distributions						
Other transactions			-187	-315		
Balance as of March 31, 2021	194,000,000	194,000	2,326,516	2,367,111	6,769,137	-212,731

Revaluation reserves	Currency translation difference	Equity attributable to shareholders of United Internet AG	Non-controlling interests	Total equity
€k	€k	€k	€k	€k
25,173	-9,558	4,309,977	304,753	4,614,730
		73,012	27,931	100,943
-102	-5,878	-5,980	-3,093	-9,073
-102	-5,878	67,032	24,839	91,870
				0
		4,828	2,179	7,007
25,071	-15,436	4,381,839	331,770	4,713,607
-4,372	-21,091	4,519,060	392,151	4,911,210
		126,952	35,765	162,717
549	4,974	5,523	1,945	7,468
549	4,974	132,476	37,710	170,185
		3,923	1,252	5,175
		0	-386	-386
		-502	216	-286
-3,823	-16,117	4,654,957	430,942	5,085,899

SEGMENT-REPORTING

From January to March 31, 2021 in €m

€m	Consumer access segment	Business access segment	Consumer applications segment	Business applications segment	Corporate	Reconciliation	United Internet Group
January - March 2021	€m	€m	€m	€m	€m	€m	€m
Segment revenue	965.9	128.3	65.3	256.2	0.5	-24.0	1,392.2
- thereof domestic	965.9	128.3	64.7	132.1	0.5	-22.0	1,269.5
- thereof foreign	0	0	0.6	124.1	0	-2.0	122.7
Segment revenue from transactions with other segments	0.2	19.1	3.7	1.0	0		24.0
Segment revenue from contracts with customers	965.7	109.2	61.6	255.2	0.5		1,392.2
- thereof domestic	965.7	109.2	61.0	133.1	0.5	0	1,269.5
- thereof foreign	0	0	0.6	122.1	0		122.7
EBITDA	202.8	38.2	25.9	79.2	-0.9	1.3	346.5
Financial result							-0.7
Result from associated companies							0.4
EBT							230.3
Income taxes							-67.6
Net income							162.7
Investments in intangible assets, property, plant and equipment (without goodwill)	7.2	54.8	3.1	17.7	2.8	-0.2	85.4
Amortization/depreciation	39.5	45.1	5.4	25.1	0.4	0.4	115.9
- thereof intangible assets, and property, plant and equipment	15.9	41.4	5.4	17.3	0.4		80.8
- thereof assets capitalized during company acquisitions	23.6	3.7	0	7.8	0		35.1
Number of employees	3,183	1,194	986	3,878	601		9,842
- thereof domestic	3,183	1,194	982	2,108	601		8,068
- thereof foreign	0	0	4	1,770	0		1,774

From January to March 31, 2021 in €m

€m	Consumer access segment	Business access segment	Consumer applications segment	Business applications segment	Corporate	Reconciliation	United Internet Group
January - March 2020	€m	€m	€m	€m	€m	€m	€m
Segment revenue	933.7	118.7	60.8	237.0	0.1	-20.9	1,329.4
- thereof domestic	933.7	118.7	59.1	121.7	0.1	-20.0	1,213.3
- thereof foreign	0	0	1.7	115.3	0	-0.9	116.1
Segment revenue from transactions with other segments	0.4	16.4	3.1	1.0	0		20.9
Segment revenue from contracts with customers	933.3	102.3	57.7	235.9	0.1		1,329.4
- thereof domestic	933.3	102.3	56.0	121.6	0.1		1,213.3
- thereof foreign	0	0	1.7	114.4	0		116.1
EBITDA	164.8	35.2	23.3	76.9	-1.3	2.0	300.8
Financial result							-4.5
Result from associated companies							-22.0
EBT							157.8
Income taxes							-56.8
Net income							100.9
Investments in intangible assets, property, plant and equipment (without goodwill)	16.8	46.0	2.2	15.2	2.6	-	82.8
Amortization/depreciation	36.5	49.6	4.9	25.2	0.2	0.2	116.6
- thereof intangible assets, and property, plant and equipment	6.2	45.0	4.9	16.8	0.2	0.2	73.3
- thereof assets capitalized during company acquisitions	30.3	4.6	0	8.4	0	-	43.3
Number of employees	3,159	1,164	988	3,452	596	-	9,359
- thereof domestic	3,159	1,164	984	1,838	596	-	7,741
- thereof foreign	0	0	4	1,614	0	-	1,618

FINANCIAL CALENDAR

March 25, 2021	Annual financial statements for fiscal year 2020 Press and analyst conference
May 11, 2021	Interim Statement for the first quarter 2021
May 27, 2021	(Virtual) Annual Shareholders' Meeting
August 5, 2021	6-Month Report 2021 Press and analyst conference
November 9, 2021	Interim Statement for 9 months 2021

IMPRINT

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Mai 2021

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Notice:

Due to calculation processes, tables and references may produce rounding differences from the mathematically exact values (monetary units, percentage statements, etc.).

This Interim Statement is available in German and English. Both versions can also be downloaded from www.united-internet.de. In all cases of doubt, the German version shall prevail.

For reasons of better readability, the additional use of the female form is omitted in this report. United Internet would like to stress that the use of the masculine form is to be understood purely as the gender-neutral form.

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Disclaimer

This Interim Statement contains certain forward-looking statements which reflect the current views of United Internet AG's management with regard to future events. These forward looking statements are based on our currently valid plans, estimates and expectations. The forward-looking statements made in this Interim Statement are only based on those facts valid at the time when the statements were made. Such statements are subject to certain risks and uncertainties, as well as other factors which United Internet often cannot influence but which might cause our actual results to be materially different from any future results expressed or implied by these statements. Such risks, uncertainties and other factors are described in detail in the Risk Report section of the Annual Reports of United Internet AG. United Internet does not intend to revise or update any forward-looking statements set out in this Interim Statement.

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