UNITED INTERNET AG

Analyst and Investor Webcast – 9M Results 2026

Montabaur,
November 12, 2026

KPIs 9M 2026

- 30.49 million customer contracts: + 770,000 in the first 9 months 2026

Revenues and earnings figures (in € million)	9M 2025[1]	9M 2026[1]	Change
Revenues[2]	4,502.2	4,638.3	3.0%
EBITDA[2, 3]	966.4	1,062.8	10.0%
EBIT[2, 3]	443.2	555.7	25.4%
EPS (in €)[2]	0.75	1.26[4]	68.0%

- EBITDA[2, 3] and EBIT[2, 3] for Q3 2026 were adjusted by € 61.3 million one-off expenses related to the ongoing transformation and restructuring programs at 1&1 and IONOS
- Operative EBIT[2, 3] increased strongly due to improved operative EBITDA[2, 3] and lower D&A, while higher D&A of intangibles & PP&E were overcompensated by lower PPA amortization
- Operative EPS increase due to improved operative EBIT and lower tax expenses

[1] Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025
[2] w/o revenue contribution (9M 2025: € 16.1m) and earnings contributions (9M 2025: EBITDA and EBIT € 1.9m) from "Energy"
[3] EBITDA and EBIT excluding € -61.3 million in restructuring costs
[4] 9M 2026: EPS reported € 1.04

SEGMENT “1&1”

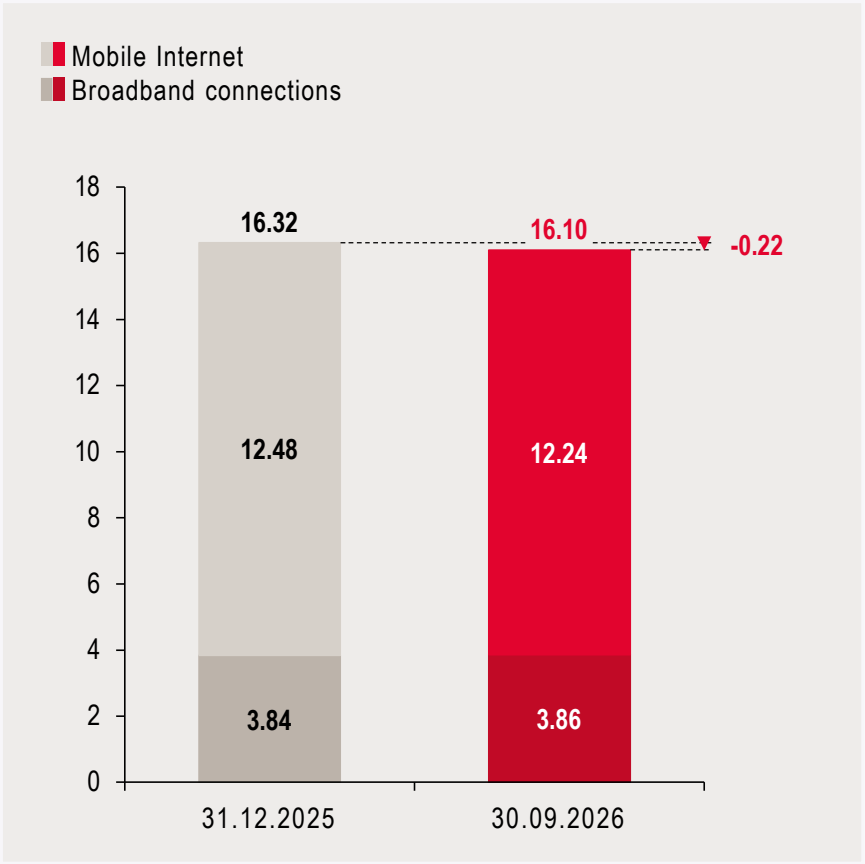
1&1

IONOS

MAIL & MEDIA

1&1: CONTRACTS

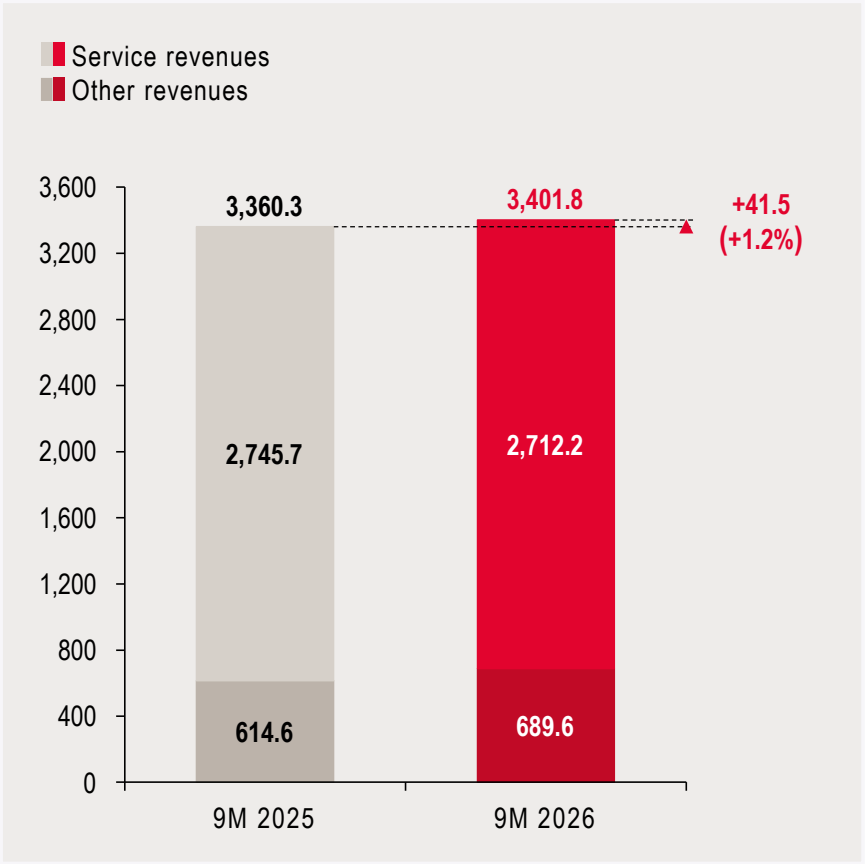
(in million)



- 16.10 million customer contracts (- 220,000)
  - 12.24 million mobile internet contracts (- 240,000)
  - 3.86 million broadband connections (+ 20,000)

1&1: REVENUES

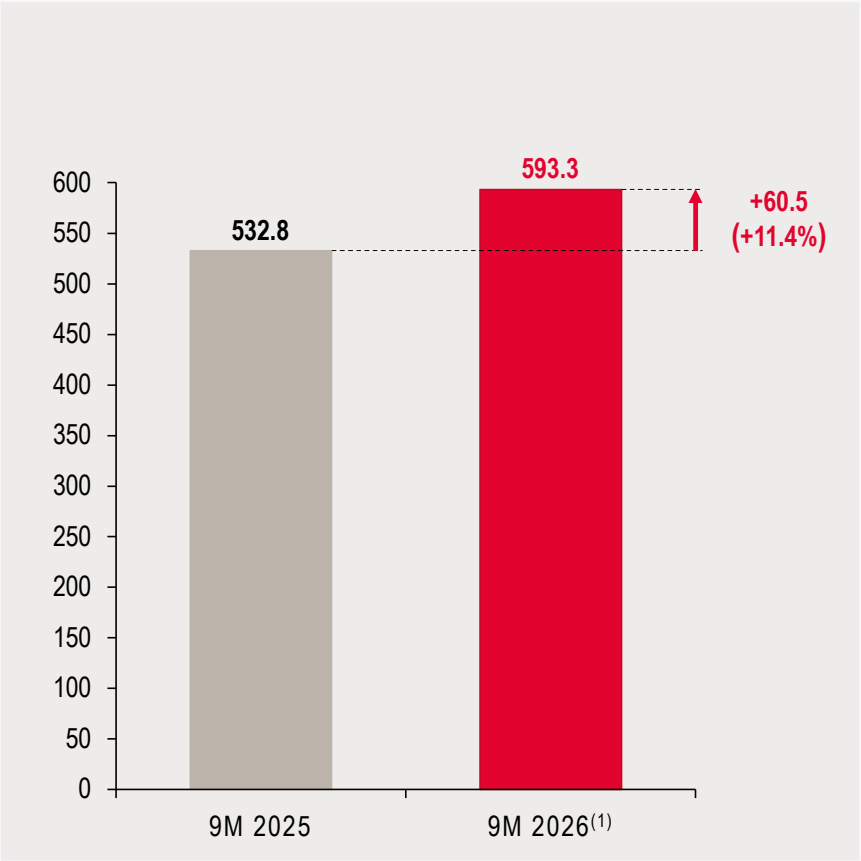
(acc. to IFRS in € million)



- + 1.2% revenues to € 3,401.8 million
  - - 1.2% service revenues to € 2,712.2 million
  - + 12.2% other revenues (in particular low-margin smartphones) to € 689.6 million

1&1: EBITDA

(acc. to IFRS in € million)



- + 11.4% operative EBITDA to € 593.3 million
- 17.4% EBITDA margin (prior year: 15.9%)

(1) EBITDA excluding € -60.0 million in restructuring costs

SEGMENT “IONOS”

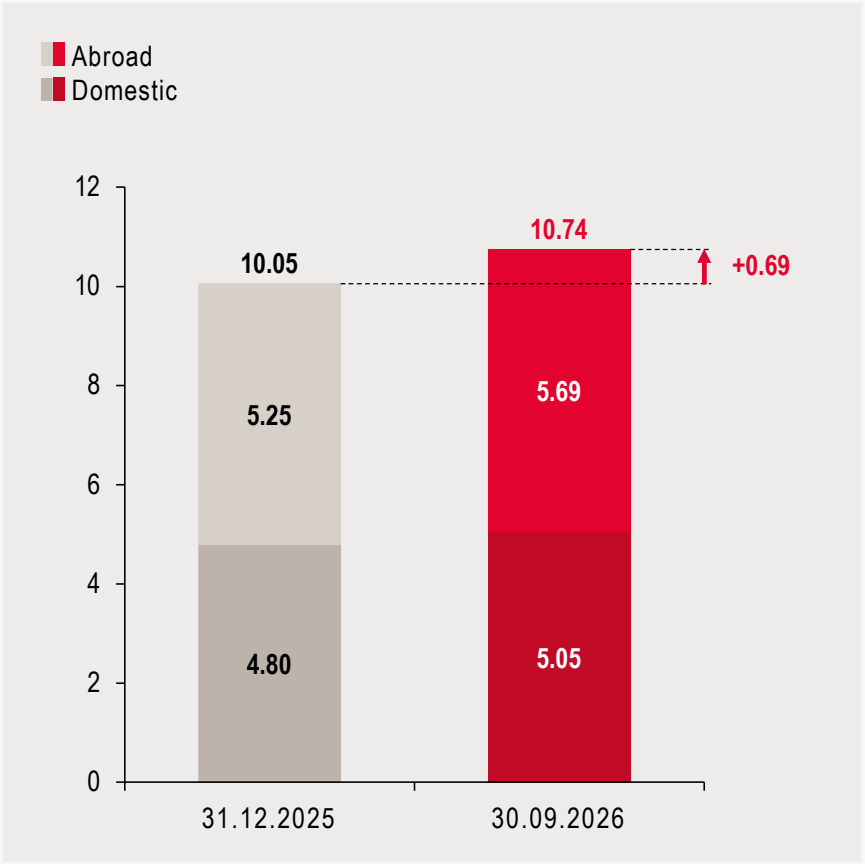
1&1

IONOS

MAIL & MEDIA

IONOS: CONTRACTS

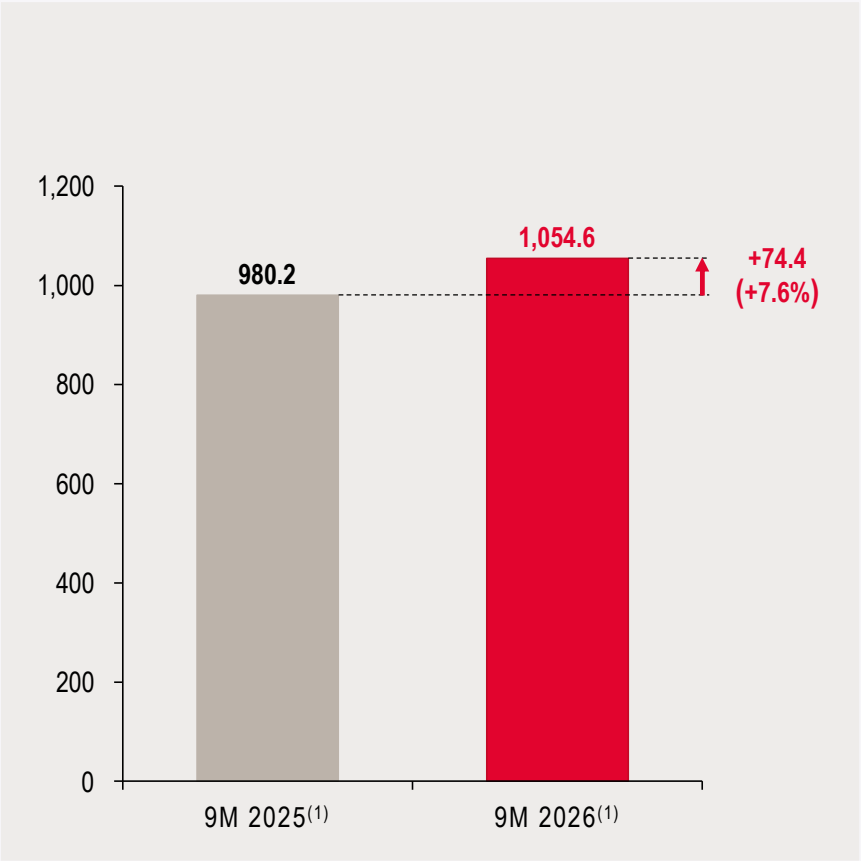
(in million)



- 10.74 million customer contracts (+ 690,000)
  - 5.69 million abroad (+ 440,000)
  - 5.05 million domestic (+ 250,000)

IONOS: REVENUES

(acc. to IFRS in € million)

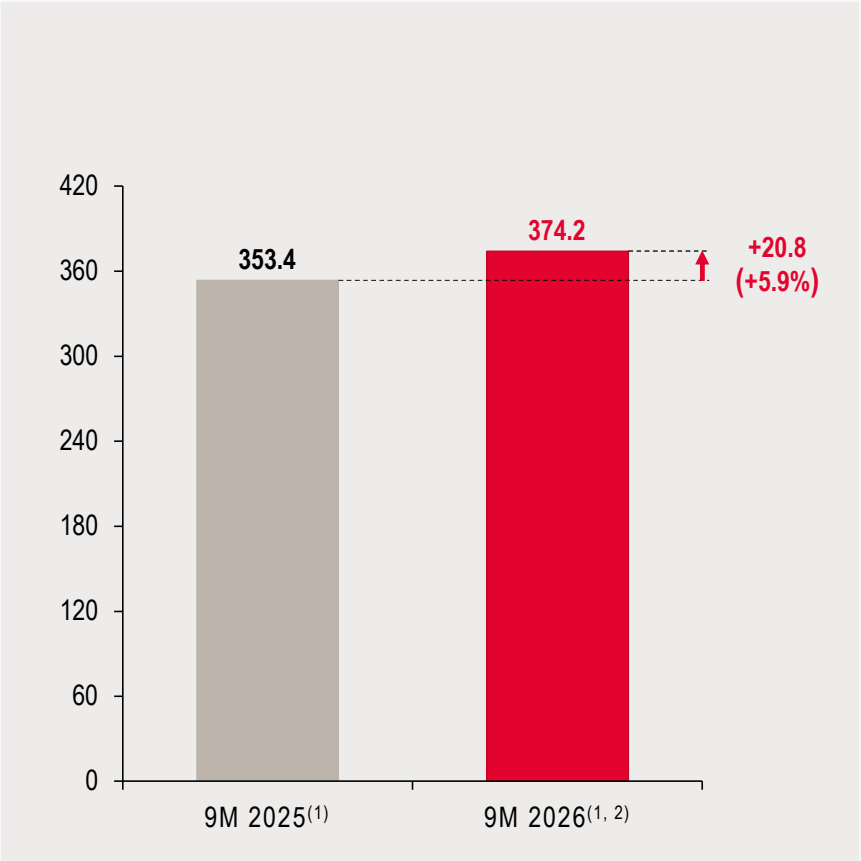


- + 7.6% revenues to € 1,054.6 million (+ 8.4% excl. FX effects)
  - Customer growth
  - Increased up- and cross-selling

(1) Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025

IONOS: EBITDA

(acc. to IFRS in € million)



- + 5.9% operative EBITDA to € 374.2 million (+ 6.7% excl. FX effects)
- 35.5% operative EBITDA margin (prior year: 36.1%)

(1) Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025
(2) EBITDA excluding € -1.3 million in restructuring costs

SEGMENT “MAIL & MEDIA”

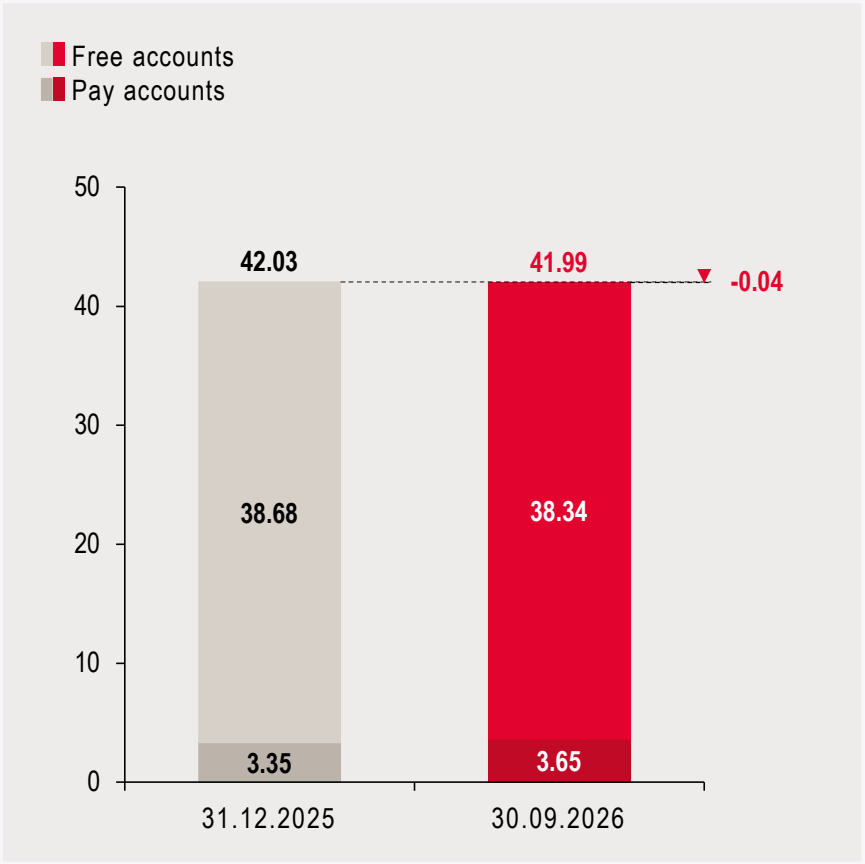
1&1

IONOS

MAIL & MEDIA

MAIL & MEDIA: ACCOUNTS

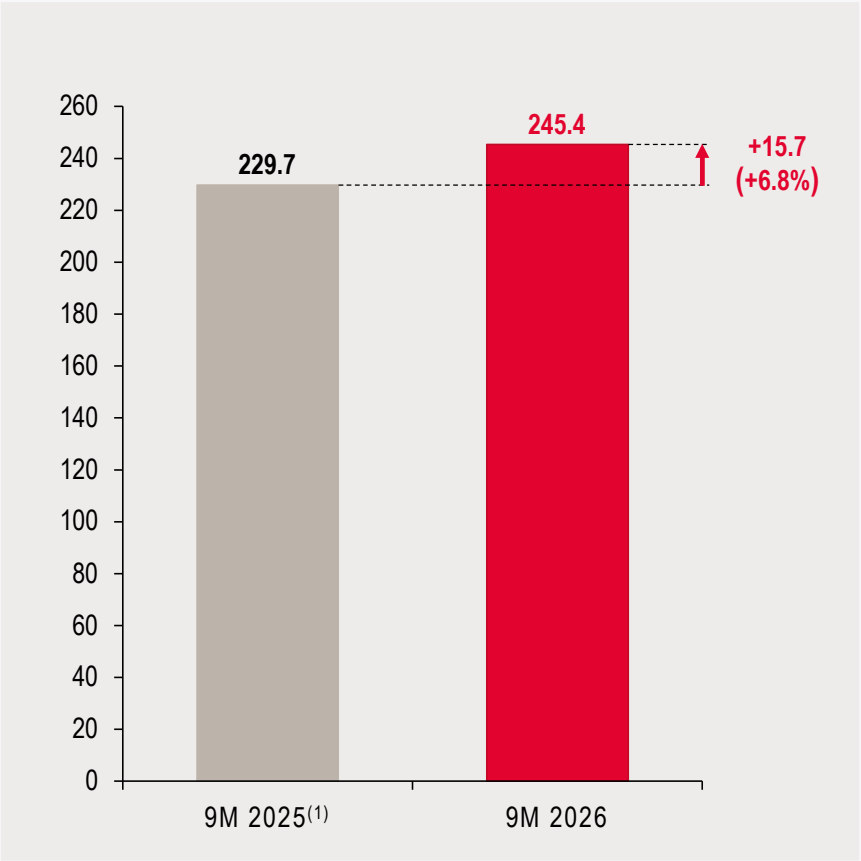
(in million)



- 41.99 million consumer accounts (- 40,000)
  - 38.34 million free accounts (- 340,000) in particular due to the ongoing conversion to pay accounts
  - 3.65 million pay accounts (+ 300,000)

MAIL & MEDIA: REVENUES

(acc. to IFRS in € million)

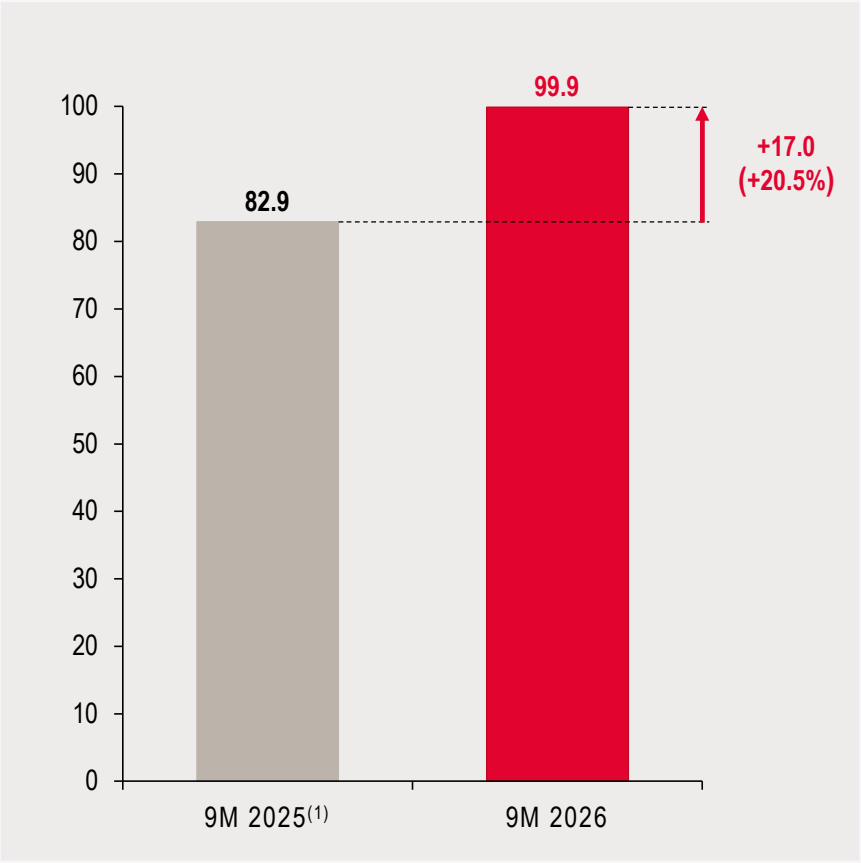


- + 6.8% revenues to € 245.4 million
  - Higher monetization of free accounts through online advertising
  - Strong growth in pay accounts

(1) w/o revenues contributions "Energy" (2025: € 16.1m)

MAIL & MEDIA: EBITDA

(acc. to IFRS in € million)



- + 20.5% EBITDA to € 99.9 million
- 40.7% EBITDA margin (prior year: 36.1%)

(1) w/o earnings contributions “Energy” (2025: EBITDA € + 1.9m)

ADDITIONAL FINANCIAL KPIs 9M 2026

(financial KPIs acc. to IFRS in € million)

	9M 2025	9M 2026	Change
Capex	488.0	453.8	- 7.0%
Free cash flow[1]	175.3	313.5	+ 78.8%

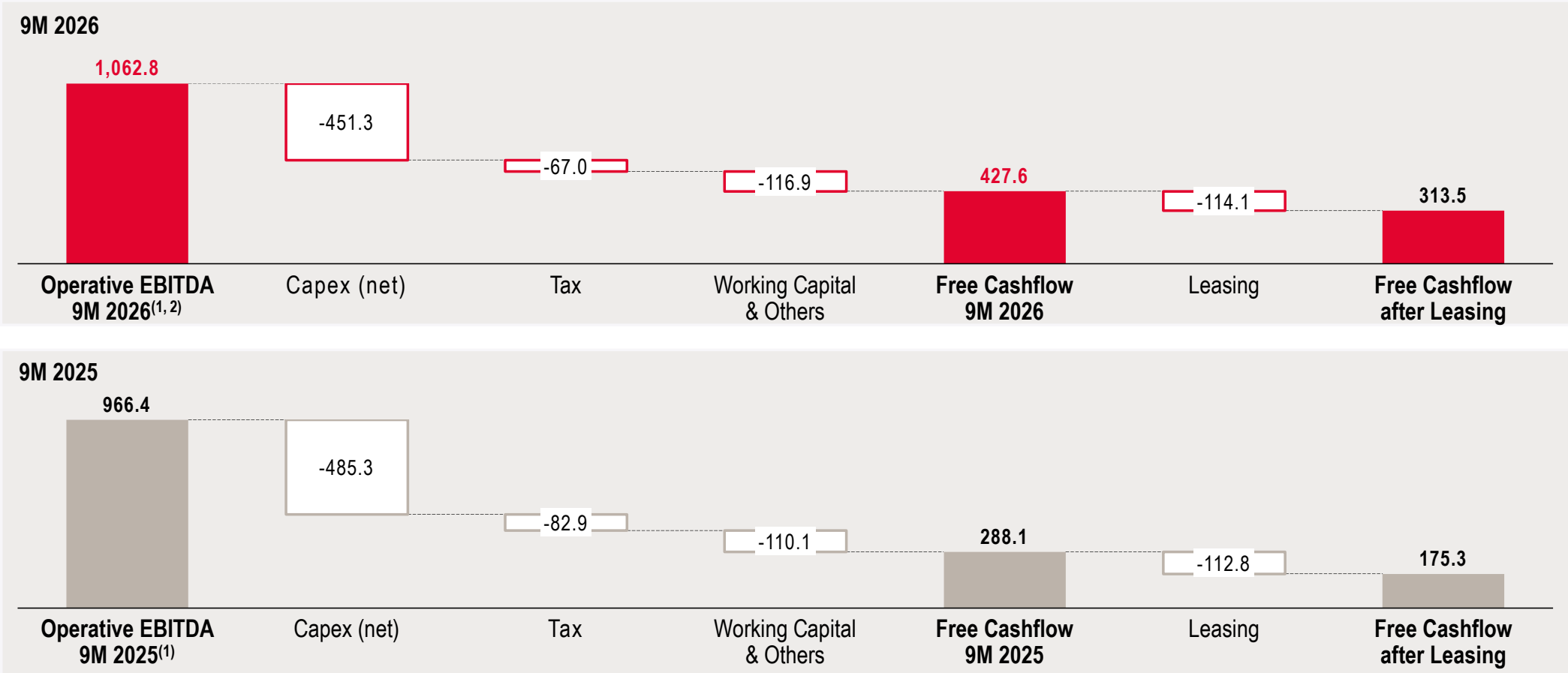
	31.12.2025	30.09.2026	Change
Net bank liabilities	3,200.0	3,298.6	+ 3.1%
Equity ratio	43.6%	43.5%	+/- 0.0 Ppt.

- Capex development in line with our expectation
- Significant free cash flow increase reflects the operational excellence
- Net bank liabilities reach peak ahead of planned repayment, still strong equity ratio

(1) Free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant and equipment. Free cash flow including the repayment portion of lease liabilities that have been reported in cash flow from financing activities since FY 2019

GROUP: EBITDA / FREE CASH FLOW BRIDGE AS OF SEPTEMBER 30, 2026

(acc. to IFRS in € million)



(1) Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025

(2) EBITDA excluding € -61.3 million in restructuring costs

OUTLOOK 2026

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Guidance confirmed for FY 2026

- Revenue: approx. € 6.25 billion (2025: € 6.104 billion)
- Operative EBITDA[(1)]: approx. € 1.45 billion (2025: € 1.282 billion)
- Cash-CAPEX: € 600 – 650 million (2025: € 730.8 million)

(1) Operative EBITDA excluding one-off expenses due to the ongoing transformation and restructuring programs at 1&1 and IONOS of approx. EUR 95 million for FY 26

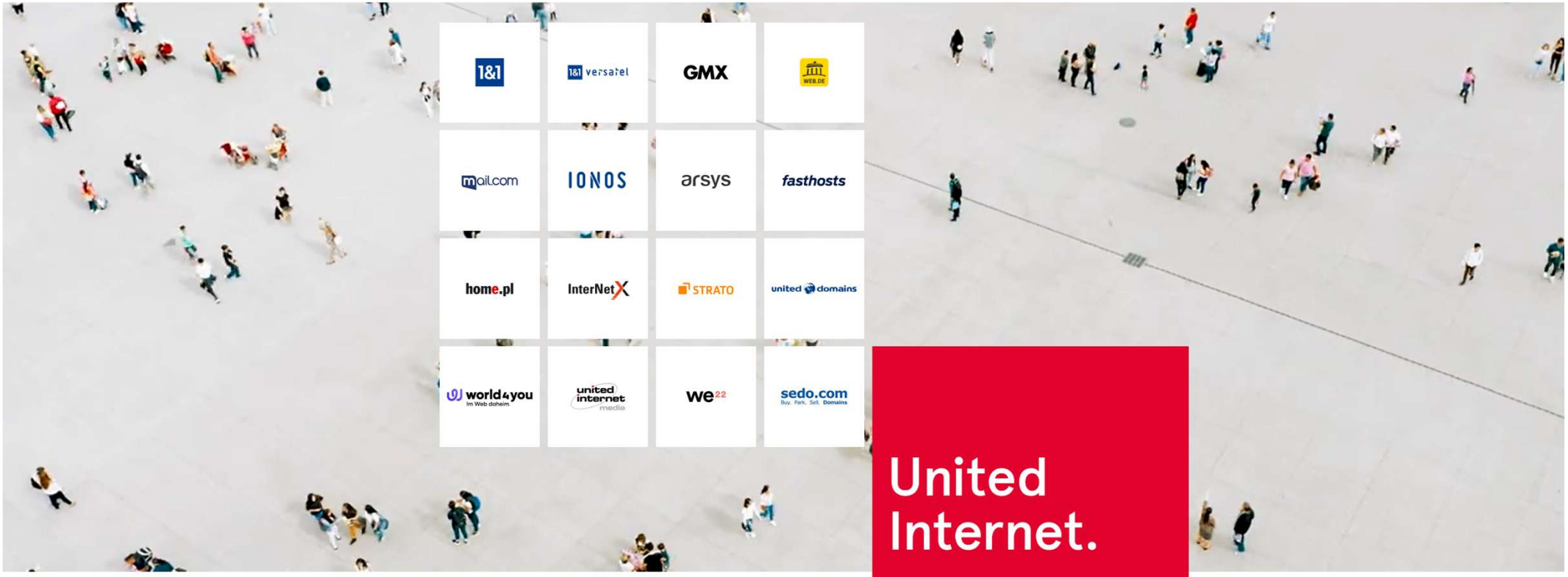
INTRODUCTION OF ANDRÉ DRIESEN, CFO



André Driesen, CFO since November 2026

- André Driesen has been a member of the Management Board of United Internet AG since November 2026 and is responsible for Corporate Finance and Controlling, Risk Management/Internal Audit, Legal, Tax, M&A and Investor Relations
- Driesen has many years of experience in finance, corporate management, and M&A
- As former CFO of Drillisch AG and subsequently of 1&1 Drillisch AG, he supported major strategic transactions and the merger of Drillisch and 1&1 through to the end of 2019
- Through his many years of work within the Group, he is familiar with the United Internet Group, its structures, and its key business fields

Q&A SESSION


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