

**UNITED INTERNET AG**

**H1 2026**

**Frankfurt/Main,  
August 6, 2026**



# AGENDA

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**Ralph Dommermuth**      Company development H1 2026  
Outlook

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**Carsten Theurer**      Results H1 2026

# COMPANY DEVELOPMENT H1 2026

# UNITED INTERNET WITH 3 SEGMENTS



## SEGMENT “1&1”

1&1

IONOS

MAIL & MEDIA

# “1&1”: CONSUMER & SMALL BUSINESS

## Mobile

- 12.33 million mobile contracts
- Broad market approach through target group-specific brands

## Fixed-line

- 3.85 million broadband connections
- Complete VDSL and FTTH packages based on our fiber-optic network, with last mile provided by Deutsche Telekom and regional carriers (such as Deutsche Glasfaser, Glasfaser Nordwest, M-Net, NetCologne, OXG, Westconnect, wilhelm.tel)
- Largest FTTH footprint in Germany: approx. 80% of household connections are connected to the 1&1 transport network



1 “Very Good” (over 910 points) from connect ([www.connect.de/3211255](http://www.connect.de/3211255)) in a special evaluation based on its mobile network test benchmark metric for the network quality of 1&1 O-RAN combined with Vodafone’s national roaming. For more information, visit [www.1und1.de/test](http://www.1und1.de/test). In the main test, published in the January 2026 issue of connect, other network operators received 1 “outstanding” rating (975 points) and 2 “very good” ratings (937 points).

# “1&1”: ENTERPRISES & NETWORKS

## Mobile

- Europe's first OpenRAN, Fully Virtualized
- Population coverage > 34% (2025: > 27%) solely with mid- and high-band spectrum

## Fixed-line

- Operation of one of Germany's most powerful fiber-optic networks
  - Approx. 70,000 km of fiber optic network
  - Available in over 350 cities
- Project business and plug-and-play solutions for businesses
  - Over 30,000 directly connected sites

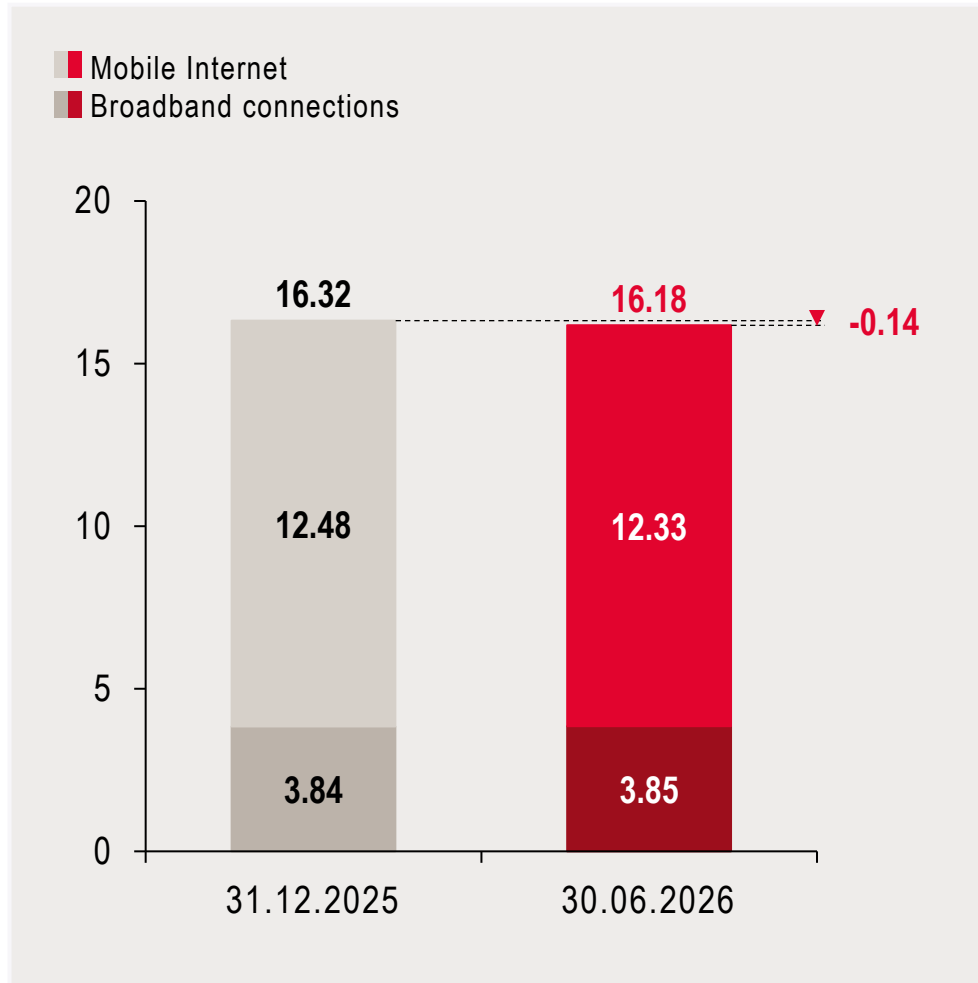
The advertisement features a blue background with a close-up of a fiber optic cable connector. The text 'GLASFASER' is in yellow and 'DIREKT' is in white. Below the image, there are three bullet points with checkmarks.

**GLASFASER  
DIREKT**

- ✓ Glasfaser-Anschluss für Firmen!
- ✓ Garantierte Gigabit-Bandbreite!
- ✓ Keine Baukosten bis zum Gebäude!

# “1&1”: CUSTOMER CONTRACTS

(in million)

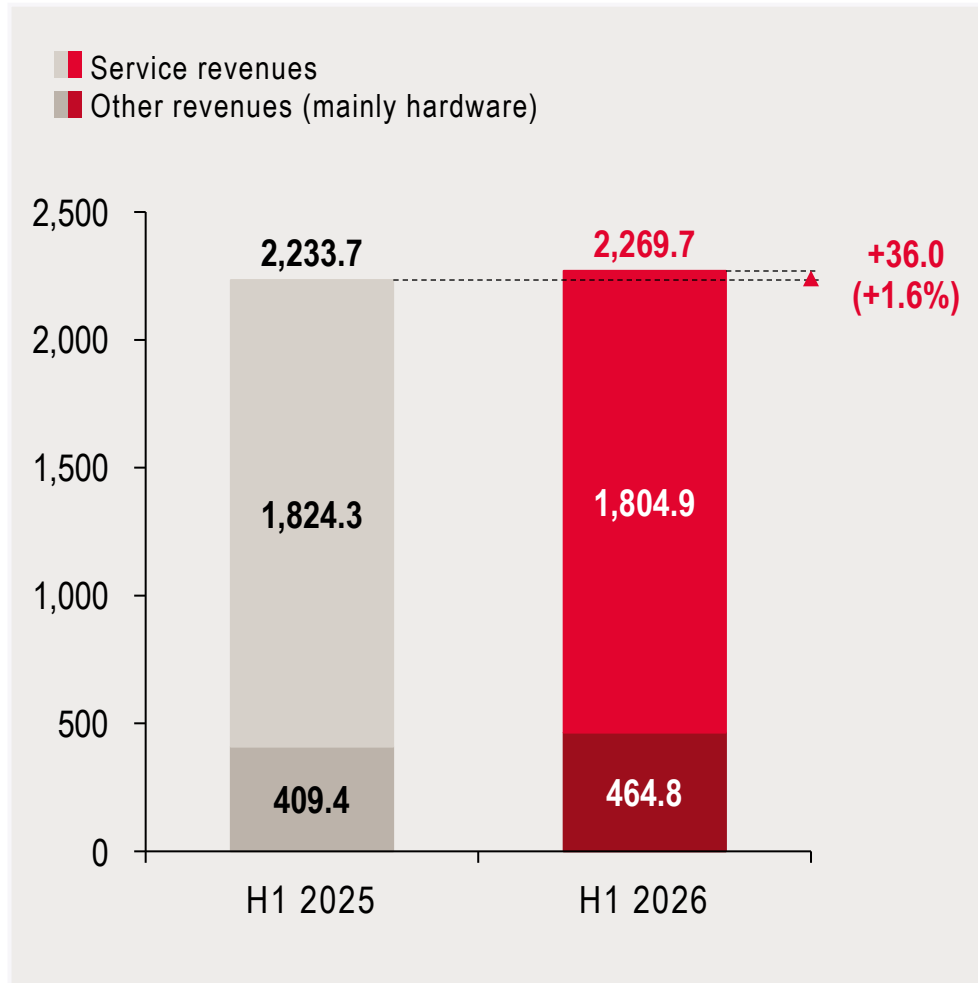


- 16.18 million customer contracts (- 140,000)
  - 12.33 million mobile internet contracts (- 150,000)

Discount tariffs: Due to discontinuation of particularly low-cost tariffs and reducing the data allowances included in the high-performance tariffs resulted in a net loss of 100,000 contracts in April alone
  - 3.85 million broadband connections (+ 10,000)

# “1&1”: REVENUE

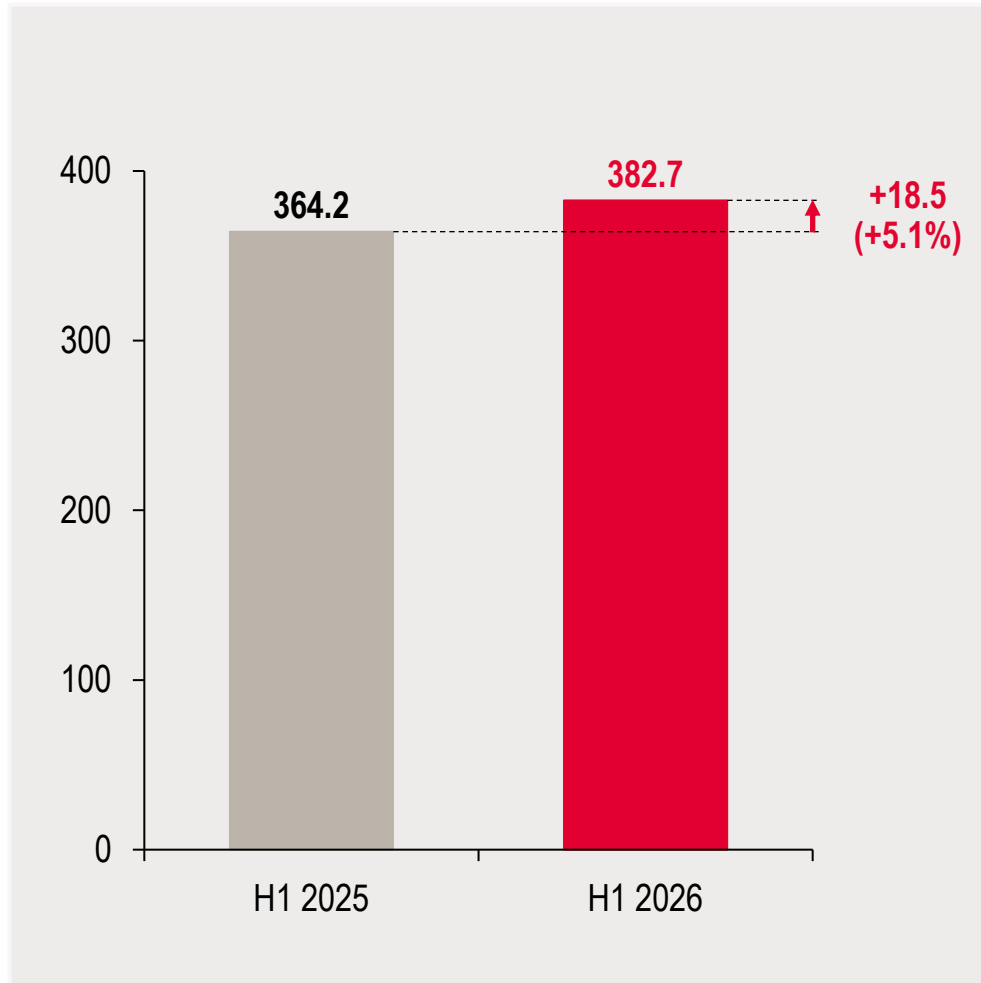
(acc. to IFRS in € million)



- + 1.6% revenues to € 2.270 billion
  - - 1.1% service revenues to € 1.805 billion
  - + 13.5% other revenues (in particular smartphones) to € 464.8 million

# “1&1”: EBITDA

(acc. to IFRS in € million)



- + 5.1% EBITDA to € 382.7 million
- 16.9% EBITDA margin (prior year: 16.3%)

## SEGMENT “IONOS”

1&1

IONOS

MAIL & MEDIA

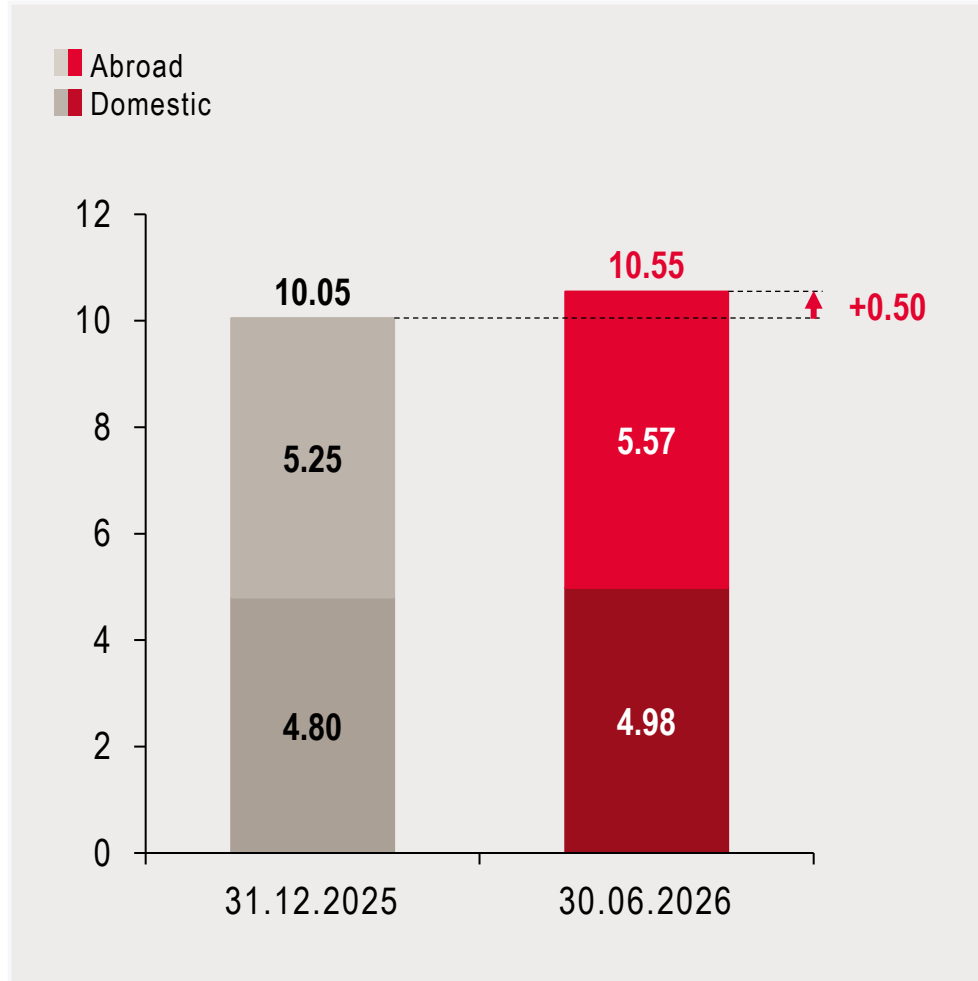
# “IONOS”

- Europe’s leading digitalization partner for freelancers, small and medium-sized businesses as well as a reliable cloud enabler
- Active in 14 European countries as well as in the USA, Canada and Mexico
- Broad product portfolio
  - Domains, Websites, E-Shops, Online-Marketing-Tools
  - Office-Packages, Business E-Mail, Online-Storage
  - AI-Assistants
  - Cloud-Infrastructure
- Highest security standards, GDPR-compliant



# “IONOS”: CUSTOMER CONTRACTS

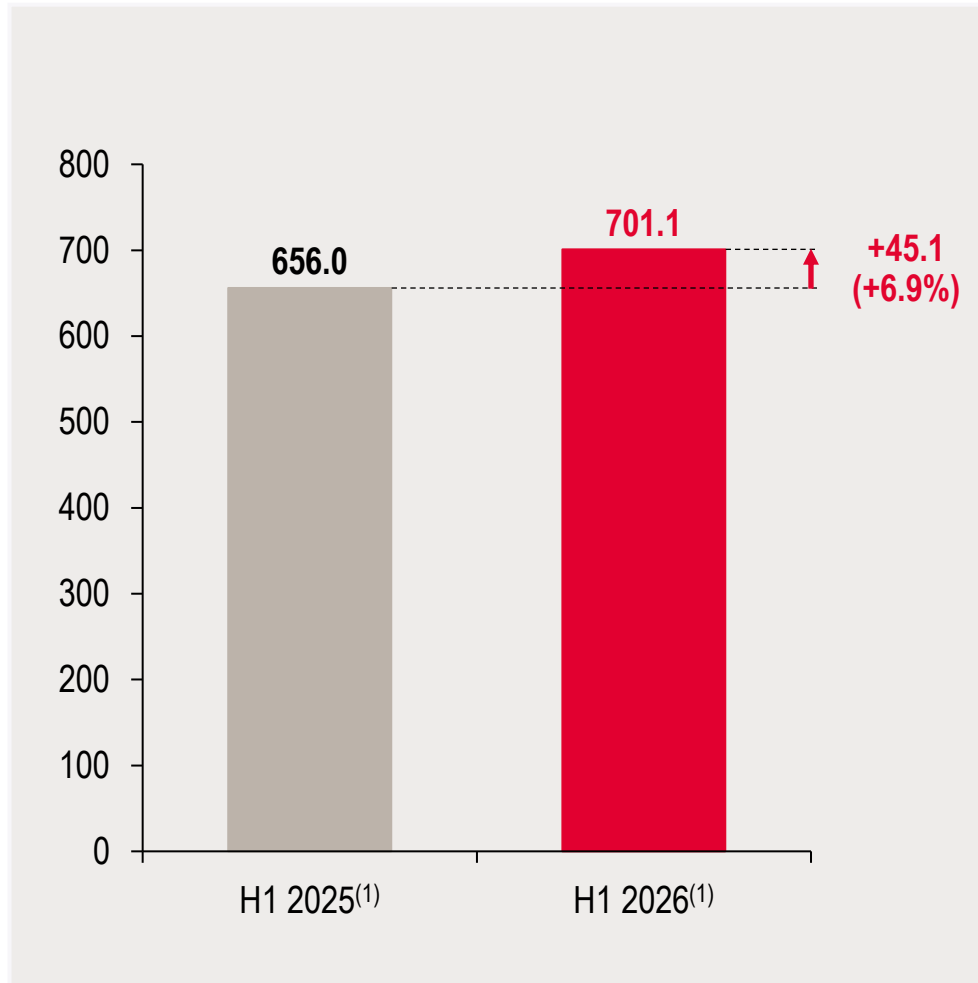
(in million)



- 10.55 million customer contracts (+ 500,000)
- 5.57 million abroad (+ 320,000)
- 4.98 million domestic (+ 180,000)

# “IONOS”: REVENUES

(acc. to IFRS in € million)



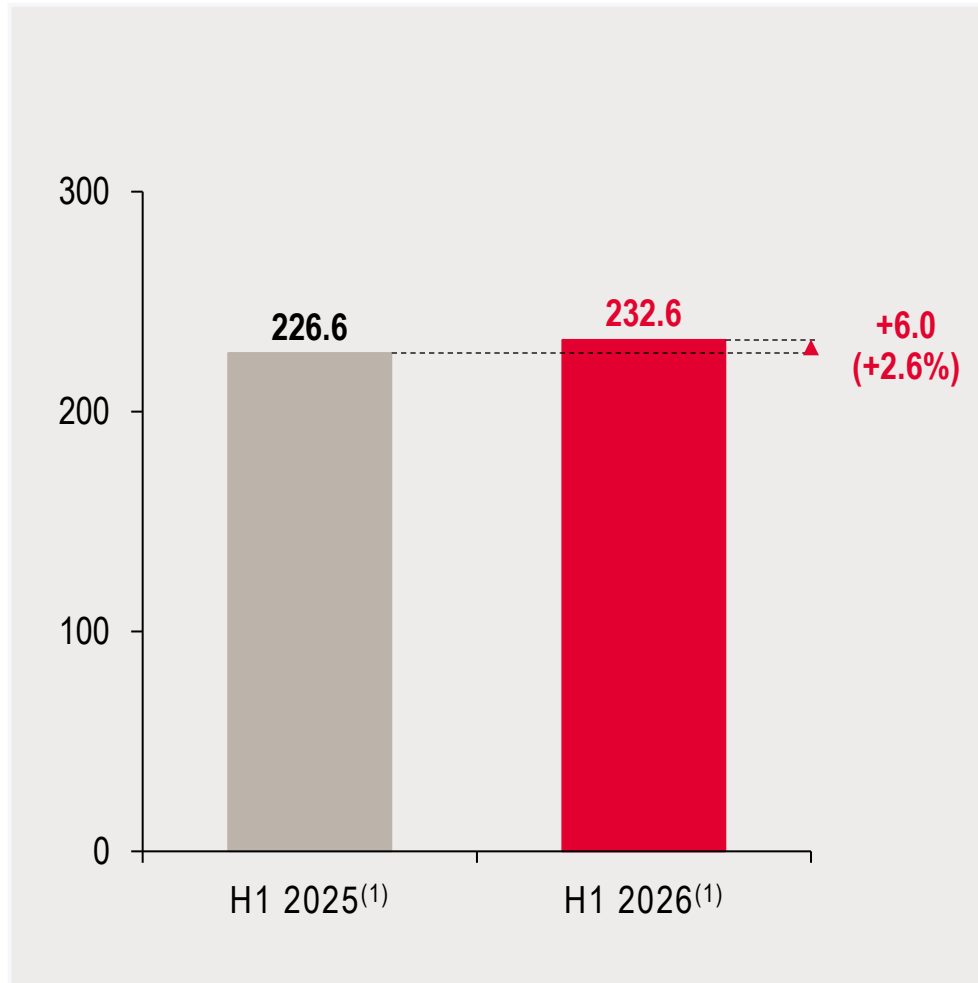
■ + 6.9% revenues to € 701.1 million (+ 8.2% FX adjusted)

- Ongoing customer growth
- Increased up- and cross-selling

<sup>(1)</sup> Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025; H1 2025 adjusted

# “IONOS”: EBITDA

(acc. to IFRS in € million)



<sup>(1)</sup> Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025; H1 2025 adjusted

- + 2.6% EBITDA to € 232.6 million (+ 4.2% FX adjusted)
- Significantly higher marketing expenses compared to H1 2025
- 33.2% EBITDA margin (prior year: 34.5%)

## SEGMENT “MAIL & MEDIA”

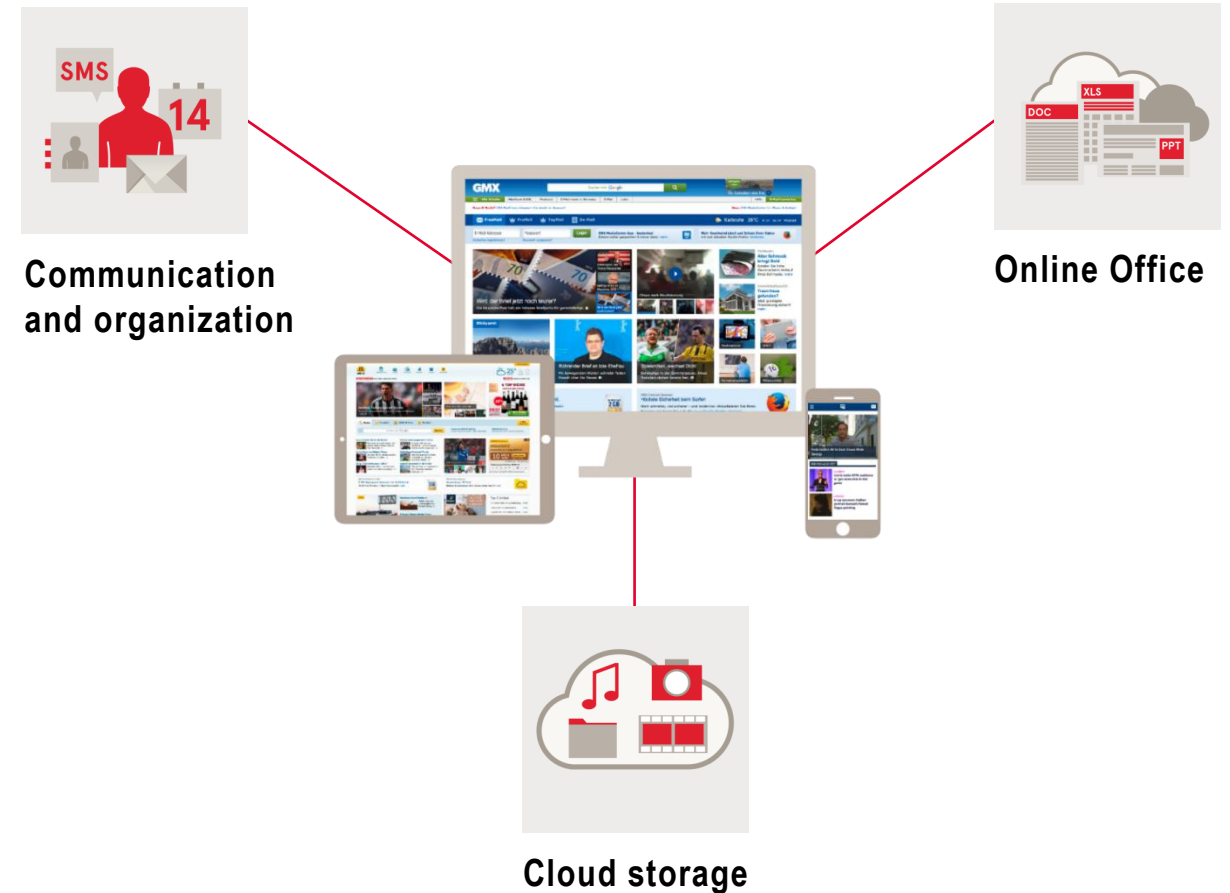
1&1

IONOS

MAIL & MEDIA

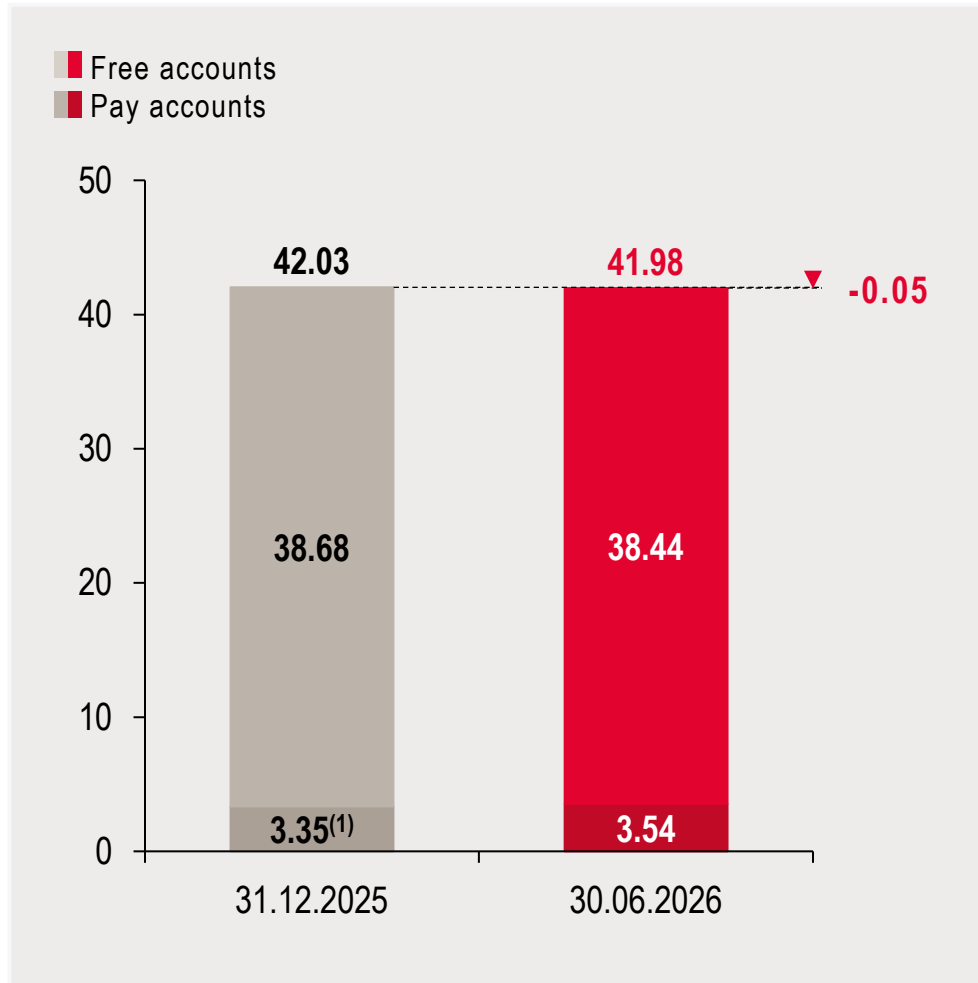
# “MAIL & MEDIA”

- With GMX, WEB.DE and mail.com, one of the leading providers of consumer applications
- Broad product portfolio for private customers: Personal Information Management (e-mail, tasks, appointments, addresses), cloud storage and office applications
- Differentiation through data protection & data security



# “MAIL & MEDIA”: ACCOUNTS

(in million)

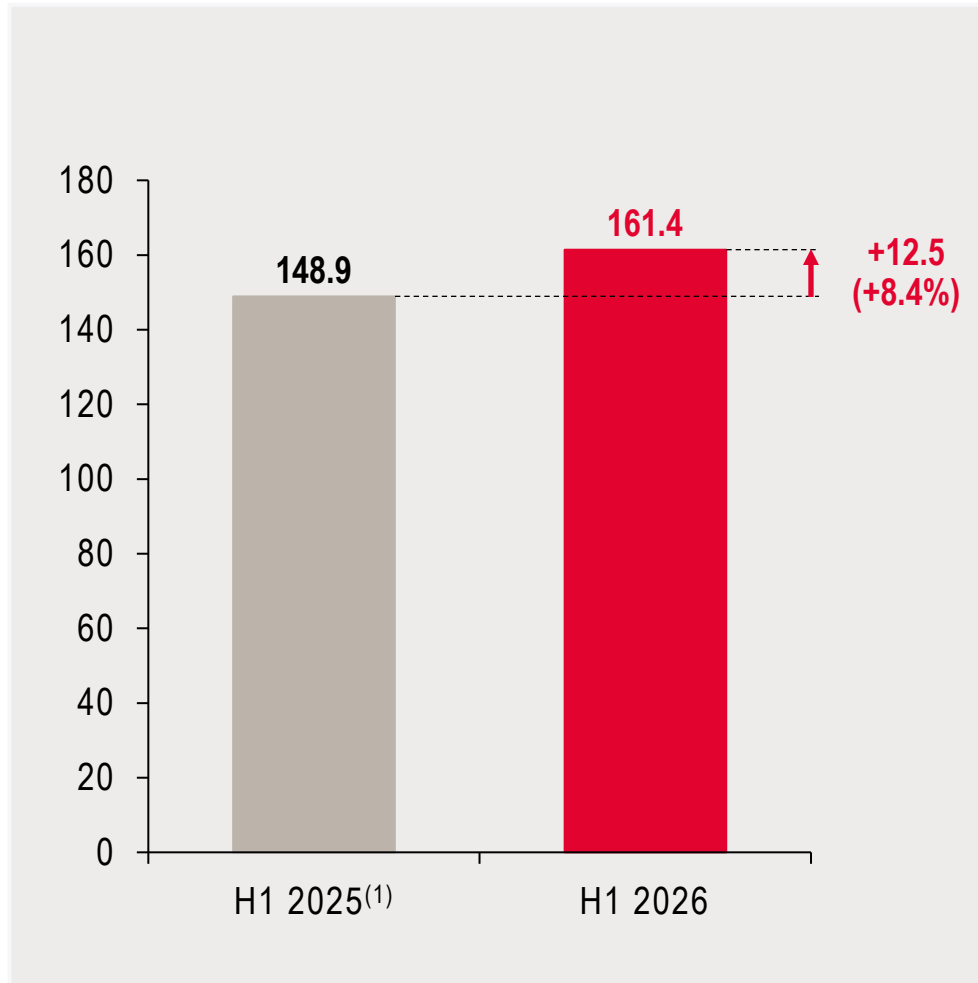


<sup>(1)</sup> w/o Energy accounts

- 41.98 million accounts (- 50,000)
  - 38.44 million free accounts (- 240,000), due to seasonal factors and as a result of the high conversion rate to pay accounts
  - 3.54 million pay accounts (+ 190,000)

# “MAIL & MEDIA”: REVENUE

(acc. to IFRS in € million)

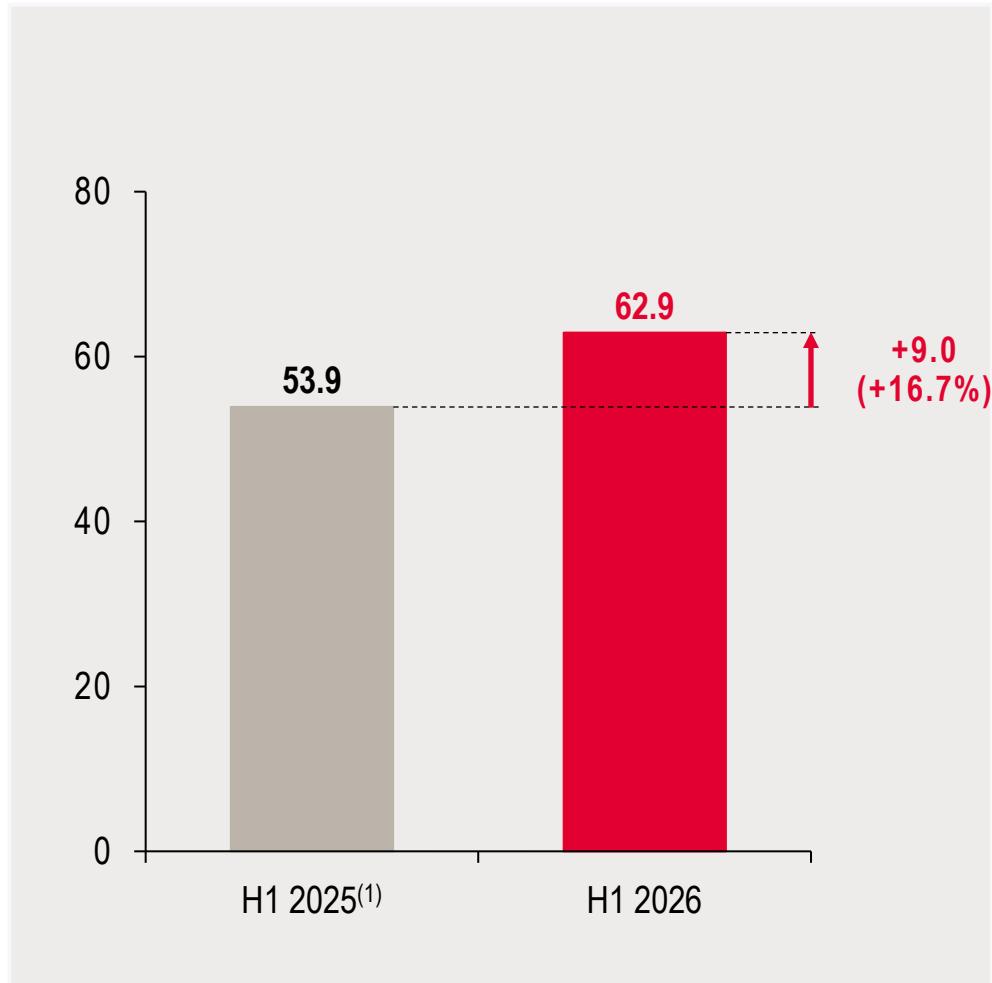


<sup>(1)</sup> w/o revenues contributions of € 11.2 million from Energy

- + 8.4% revenues to € 161.4 million
  - Increased monetization of free accounts through online advertising
  - Strong growth in pay accounts

# “MAIL & MEDIA”: EBITDA

(acc. to IFRS in € million)



<sup>(1)</sup> w/o earnings contributions of € +1.2 million from Energy

- + 16.7% EBITDA to € 62.9 million
- 39.0% EBITDA margin (prior year: 36.2%)

# OUTLOOK

# OUTLOOK 2026

## Guidance confirmed for FY 2026

- Revenue: approx. € 6.25 billion (2025: € 6.104 billion)
- EBITDA: approx. € 1.45 billion (2025: € 1.282 billion)
- Cash-CAPEX: € 600 - 650 million (2025: € 730.8 million)

# RESULTS H1 2026

# GROUP: KEY FIGURES AS OF JUNE 30, 2026

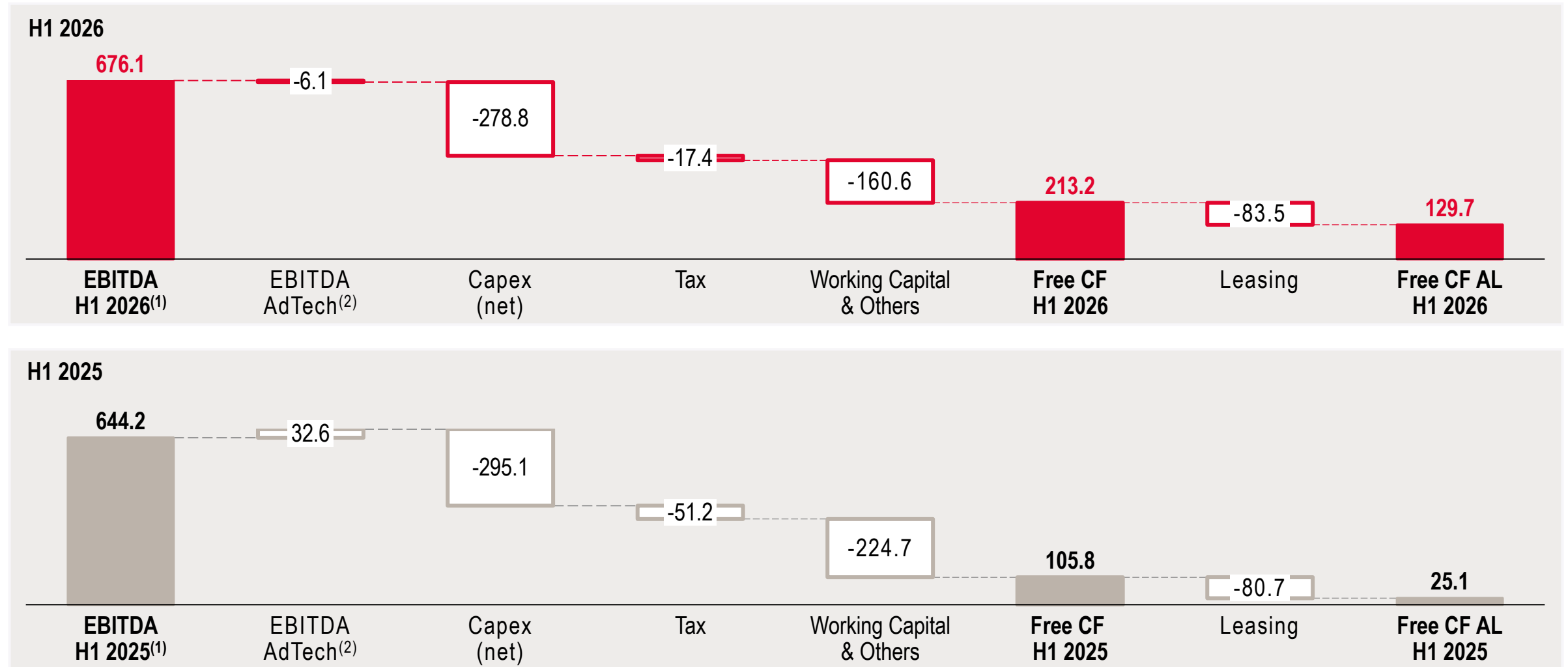
| P&L figures according to IFRS in € million       | H1 2025 <sup>(1)</sup> | H1 2026 <sup>(1)</sup> | Change                                                     |
|--------------------------------------------------|------------------------|------------------------|------------------------------------------------------------|
| Fee-based customer contracts (in million)        | 29.31                  | 30.27                  | ▪ + 0.96 million                                           |
| Ad-financed free accounts (in million)           | 38.57                  | 38.44                  | ▪ - 0.13 million (pay accounts: + 0.36 million)            |
| Revenues <sup>(2)</sup>                          | 2,992.7                | 3,090.9                | ▪ + 3.3%                                                   |
| EBITDA <sup>(2)</sup>                            | 643.0                  | 676.0                  | ▪ + 5.1%                                                   |
| EBIT <sup>(2)</sup>                              | 285.3                  | 342.4                  | ▪ + 20.0% (primarily due to lower PPA depreciation)        |
| EPS (in €) <sup>(2)</sup>                        | 0.47                   | 0.75                   | ▪ + 59.6% (primarily due to lower tax expenses)            |
| Cash flow figures according to IFRS in € million | H1 2025                | H1 2026                | Change                                                     |
| Cash flow before changes in balance sheet items  | 578.5                  | 596.0                  | ▪ + 3.0%                                                   |
| Cash flow from operating activities              | 400.9                  | 492.0                  | ▪ + 22.7%                                                  |
| Cash flow from investing activities              | - 273.9                | - 273.4                | ▪ Capex: - € 283.6 million (prior year: - € 297.0 million) |
| Cash flow from financing activities              | -211.0                 | - 207.3                |                                                            |
| Free cash flow after leasing (Free CF AL)        | 25.1                   | 129.7                  | ▪ + 416.7%                                                 |

<sup>(1)</sup> Sedo carried in accordance with IFRS 5 as discontinued operation as of September 30, 2025; H1 2025 adjusted

<sup>(2)</sup> H1 2025 w/o revenue and earnings contributions from Energy (revenue contribution: € 11.2 million; EBITDA and EBIT contribution: + € 1.2 million; EPS contribution: + € 0.01)

# GROUP: EBITDA / FREE CASH FLOW BRIDGE AS OF JUNE 30, 2026

(acc. to IFRS in € million)

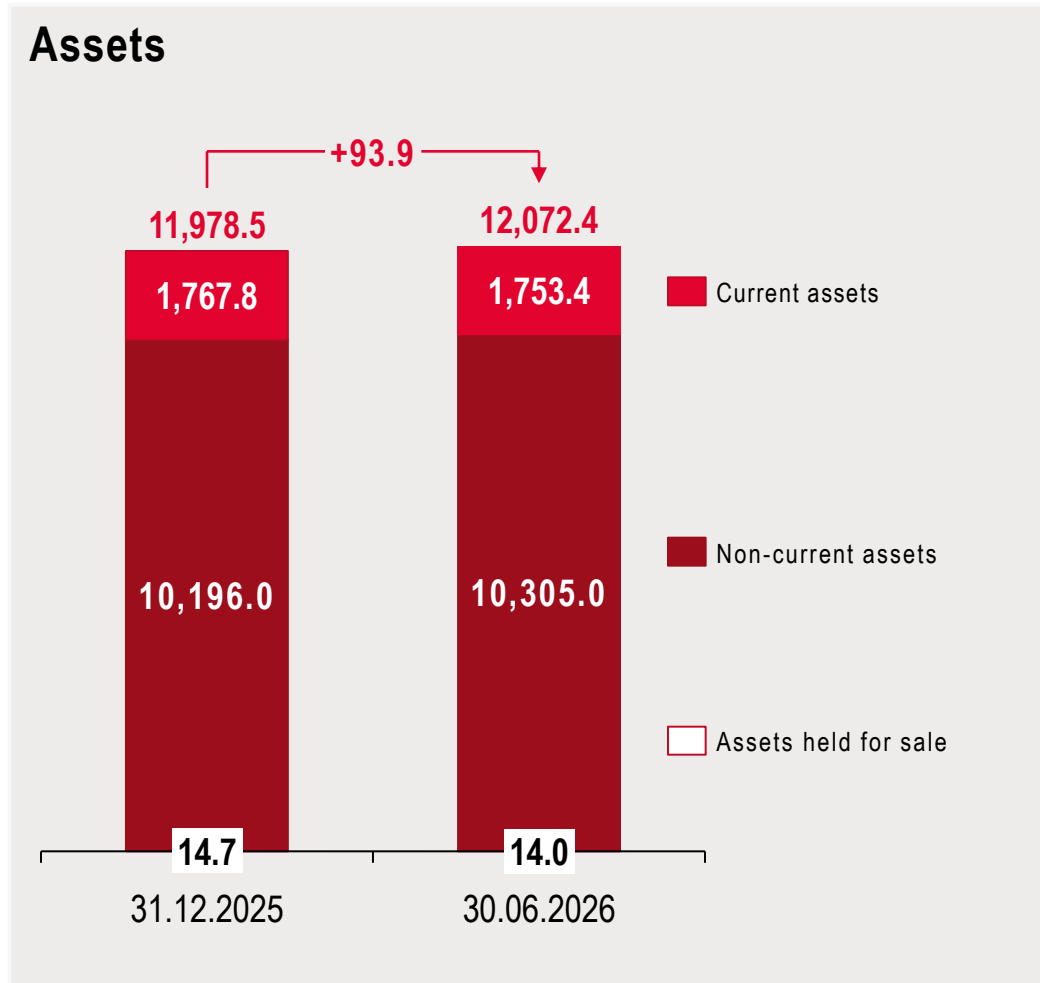


<sup>(1)</sup> Reported; H1 2025 incl. Energy

<sup>(2)</sup> Discontinued operation

# GROUP: BALANCE SHEET AS OF JUNE 30, 2026 (I)

(acc. to IFRS in € million)

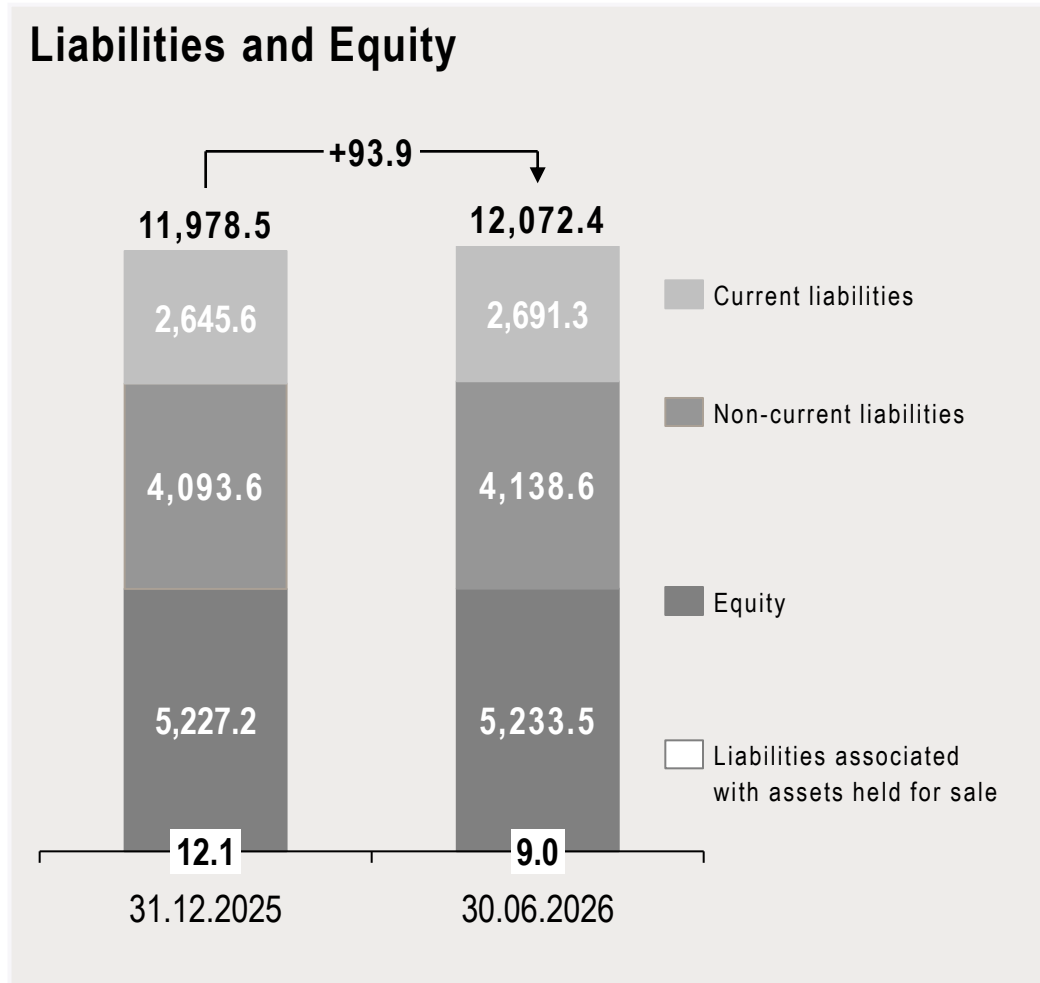


## Key changes

- Current and non-current assets: + € 94.6 million
  - PPE / intangible assets: + € 104.6 million  
(high investments in fiber optic and mobile network)
  - Contract assets : + 39.5 million  
(high hardware requirements)
  - Income Tax claims : - € 62.3 million

# GROUP: BALANCE SHEET AS OF JUNE 30, 2026 (II)

(acc. to IFRS in € million)



## Key changes

- Current and non-current liabilities: + € 90.7 million
  - Trade accounts payable: - € 159.8 million
  - Liabilities due to banks: + € 209.6 million to 3,454.4 million (€ 86.4 million dividend payment, € 84.0 million IONOS share buyback, € 283.6 million Capex)  
Net debt: € 3,398.4 million (Leverage: 2.57 \* EBITDA LTM)
  - Other financial liabilities: + € 23.4 million (marketing and sales commissions)
- Equity: + € 6.3 million (equity ratio: - 0.2 PP to 43.4%)

**UNITED INTERNET AG**

**Our  
success story  
continues!**

