

United Internet: Key figures 9M/Q3 2025



Financial Key Figures - Accounting View - (only concerning the segments)

Disclaimer: Minor rounding differences may occur between the KPI sheet and the report.

Group (in € millions)	9M 2024	9M 2025	Change yoy	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Change yoy
Revenues	4,462.2	4,518.3	1.3%	1,505.9	1,469.0	1,487.2	1,554.8	1,520.1	1,483.9	1,514.4	1.8%
De-Mail & Energy	19.9	16.1		6.6	6.7	6.6	6.3	5.9	5.2	4.9	
Revenues comparable	4,442.2	4,502.2	1.4%	1,499.3	1,462.3	1,480.7	1,548.4	1,514.1	1,478.7	1,509.5	1.9%
Revenues Sedo (AdTech, IFRS 5)*	218.5	266.6		65.7	72.7	80.1	93.7	116.7	122.3	27.5	
EBITDA	947.9	968.3	2.2%	328.0	311.2	308.7	303.0	324.3	320.0	324.1	5.0%
De-Mail & Energy	-0.2	1.9		-1.3	0.6	0.5	-0.5	0.2	1.0	0.6	
EBITDA comparable	948.1	966.4	1.9%	329.5	311.0	308.4	303.8	324.0	318.9	323.5	1.4%
Project cost 1&1 Mobile Network (Consumer Access)	-167.1	-201.2		-42.4	-68.6	-56.1	-98.2	-67.0	-63.6	-70.6	
EBITDA Sedo (AdTech, IFRS 5)*	30.3	33.0		12.8	9.7	7.8	12.8	18.6	14.0	0.4	
Segment "Consumer Access" (in € millions)	9M 2024	9M 2025	Change yoy	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Change yoy
Revenues	3,017.2	3,016.2	0.0%	1,024.4	991.5	1,001.3	1,047.0	1,018.5	987.9	1,009.9	0.9%
Hardware/other revenues	538.5	536.9	-0.3%	202.5	168.4	167.6	222.5	196.6	163.4	177.0	5.6%
Service revenues	2,478.7	2,479.3	0.0%	821.9	823.0	833.7	824.5	821.9	824.6	832.9	-0.1%
EBITDA	463.0	409.8	-11.5%	182.3	144.2	136.4	127.9	155.9	128.0	125.9	-7.7%
EBITDA "Access"	630.1	611.0		224.7	212.8	192.5	226.0	222.9	191.6	196.6	
EBITDA "1&1 Mobile Network"	-167.1	-201.2		-42.4	-68.6	-56.1	-98.2	-67.0	-63.6	-70.6	
Segment "Business Access" (in € millions)	9M 2024	9M 2025	Change yoy	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Change yoy
Revenues	430.7	435.4	1.1%	141.7	141.4	147.6	144.2	144.0	143.2	148.1	0.4%
EBITDA	120.6	123.1	2.1%	35.4	43.4	41.8	44.5	36.6	43.7	42.7	2.1%
Start-up costs for the fiber-optic network extension to supply additional expansion areas and to connect mobile communications antennas	-22.0	-16.3		-9.1	-7.4	-5.6	0.4	-6.3	-5.7	-4.3	
EBITDA comparable	142.6	139.3	-2.3%	44.4	50.8	47.4	44.1	42.9	49.4	47.0	-0.9%
Segment "Business Applications" (in € millions)	9M 2024	9M 2025	Change yoy	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Change yoy
Revenues	923.1	980.2	6.2%	307.3	305.9	309.8	324.8	329.6	326.4	324.2	4.6%
Revenues Sedo (AdTech, IFRS 5)*	218.5	266.6		65.6	72.7	80.1	93.9	116.7	122.3	27.6	
EBITDA	290.9	353.5	21.5%	88.7	96.8	105.3	97.4	106.3	120.4	126.9	20.5%
EBITDA Sedo (AdTech, IFRS 5)*	29.4	31.6		12.6	9.3	7.6	12.5	18.3	13.4	-0.1	
Segment "Consumer Applications" (in € millions)	9M 2024	9M 2025	Change yoy	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Change yoy
Revenues	237.5	245.8	3.5%	77.7	80.1	79.7	87.0	79.6	80.5	85.6	7.5%
De-Mail & Energy	19.9	16.1		6.6	6.7	6.6	6.3	5.9	5.2	4.9	
Revenues comparable	217.6	229.7	5.6%	71.1	73.4	73.1	80.7	73.7	75.2	80.7	10.4%
EBITDA	78.7	84.8	7.7%	22.5	30.7	25.5	33.8	25.6	29.5	29.7	16.2%
De-Mail & Energy	-0.2	1.9		-1.3	0.6	0.5	-0.5	0.2	1.0	0.6	
EBITDA comparable	78.9	82.9	5.1%	23.8	30.1	25.0	34.4	25.4	28.5	29.0	16.2%

Customer figures

Development of customer contracts (in millions)	31.12.2024	30.09.2025	30.09.2025 vs. 31.12.2024	31.03.2024	30.06.2024	30.09.2024	31.12.2024	31.03.2025	30.06.2025	30.09.2025	30.09.2025 vs. 31.06.2025
Total customers, subscription based	29.02	29.50	+ 0.48	28.63	28.78	28.85	29.02	29.17	29.31	29.50	+ 0.19
Consumer Access, total contracts	16.39	16.34	- 0.05	16.30	16.35	16.35	16.39	16.35	16.33	16.34	+ 0.01
of which Mobile Internet	12.44	12.48	+ 0.04	12.29	12.36	12.38	12.44	12.42	12.44	12.48	+ 0.04
of which broadband products	3.95	3.86	- 0.09	4.01	3.99	3.97	3.95	3.93	3.89	3.86	- 0.03
Business Applications, total contracts	9.59	9.90	+ 0.31	9.47	9.52	9.52	9.59	9.70	9.80	9.90	+ 0.10
Consumer Applications, total	41.97	41.73	- 0.24	42.06	41.66	41.66	41.97	41.87	41.75	41.73	- 0.02
of which Premium Mail Subscriptions	2.22	2.39	+ 0.17	2.07	2.11	2.16	2.22	2.28	2.33	2.39	+ 0.06
of which Value Added Subscriptions	0.82	0.87	+ 0.05	0.79	0.80	0.82	0.82	0.84	0.85	0.87	+ 0.02
of which free accounts	38.93	38.47	- 0.46	39.20	38.75	38.68	38.93	38.75	38.57	38.47	- 0.10
Business Applications, total contracts	9.59	9.90	+ 0.31	9.47	9.52	9.52	9.59	9.70	9.80	9.90	+ 0.10
Business Applications, total customers	6.32	6.53	+ 0.21	6.26	6.28	6.30	6.32	6.40	6.47	6.53	+ 0.06

* All Sedo figures are provided for informational purposes only. Revenue and EBITDA exclude Sedo, as its operations are classified as discontinued under IFRS 5.