**KPIs 9M 2023**

- 28.19 million customer contracts: +730,000 in the first 9 months 2023

<table>
<thead>
<tr>
<th>Revenues and earnings figures (in € million)</th>
<th>9M 2022</th>
<th>9M 2023</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>4,384.3</td>
<td>4,588.9</td>
<td>+4.7%</td>
</tr>
<tr>
<td>EBITDA (1)</td>
<td>986.5</td>
<td>995.9</td>
<td>+1.0%</td>
</tr>
<tr>
<td>EBIT (1)</td>
<td>625.2</td>
<td>599.5</td>
<td>-4.1%</td>
</tr>
<tr>
<td>EPS (1) (in €)</td>
<td>1.59</td>
<td>1.23</td>
<td>-22.6%</td>
</tr>
</tbody>
</table>

- EBITDA (1) operative 9M 2023 including:
  - € -73.8 million from 1&1 mobile network rollout expenses (prior year: € -26.8 million)

- EBIT (1) operative 9M 2023 impacted additionally by:
  - € -310.9 million from D&A on investments (prior year: € -262.1 million)

- EPS for 9M 2023:
  - Lower EBIT (EPS effect: € -0.10), lower at-equity result (€ -0.08) and lower financial result affected by higher interest rates (EPS effect: € -0.18)

---

(1) EBITDA / EBIT operative w/o non-cash valuation effect from derivatives € -5.3m (prior year: € +12.2m) and IPO costs for IONOS Group SE of € +1.6m (prior year: € -3.2m); EPS effect (in total): € -0.05 (prior year: € 0.05)
2 BUSINESS AREAS: ACCESS & APPLICATIONS

**ACCESS**

- Consumer Access

**APPLICATIONS**

- Consumer Applications

**Motivated Team**
- 10,700 employees, of which approx. 3,800 in product management, development and data centers

**Revenues strength**
- Around 5 million contracts p. a.
- 50,000 registrations for free services every day

**Operational excellence**
- 67 million accounts in 18 countries

**20 data centers, 55 co-locations, >400 micro data centers**
- 100,000 servers in Europe and USA

**Powerful network infrastructure**
- Over 57,000 km of fiber network
- Up to 30% mobile network capacity of Telefónica
GROUP STRUCTURE
(as of November 2023)

1&1 AG shareholders <25%

1&1

Business Access Consumer Access
100% 100%

ionos GmbH

Business Applications Consumer Applications
100% 100%

GMX

Minorities

IONOS

IONOS Group SE shareholders 36.2%

IONOS InterNetX arvados sedo world-you WOrLD2YOU STRATO fasthosts

100%

Tele Columbus AG (26.60%)

AWIN

20.28%

Held indirectly through the 63.84% interest in IONOS Group SE

Held indirectly through the 40% interest in Kublai GmbH

* **
ACCESS*

**Consumer Access**
- Revenues: € 3,943.0 million
- EBITDA: € 696.5 million
- Profitability: 17.7% EBITDA margin
- FTE: ~ 3,150
- Total contracts: 15.78 million

**Business Access**
- Revenues: € 542.8 million
- EBITDA: € 155.6 million
- Profitability: 28.7% EBITDA margin
- FTE: ~ 1,350

* Figures based on FY 2022
CONSUMER ACCESS SEGMENT: CUSTOMER CONTRACTS
(in million)

- 16.11 million customer contracts (+330,000)
- 12.10 million mobile internet contracts (+420,000)
- 4.01 million broadband connections (-90,000)
- Continuous progress in the migration from ADSL to VDSL since Q1/2023

Number of broadband lines expected to stabilize in Q4
CONSUMER ACCESS SEGMENT: REVENUES
(acc. to IFRS in € million)

- +2.8% revenues to € 3,031.8 million
- +1.3% service revenues to € 2,418.9 million
- +8.7% other revenues (especially smartphones) to € 612.9 million

Q3 service revenues yoy: +3.7%
CONSUMER ACCESS (I): EBITDA
(acc. to IFRS in € million)

-6.9% EBITDA from € 549.0 million to € 511.1 million
- € -73.8 million costs for rollout of 1&1 mobile network
  (prior year: € -26.8 million)
- 16.9% EBITDA margin (prior year: 18.6%)
CONSUMER ACCESS (II): EBITDA OF THE TWO SUBSEGMENTS
(acc. to IFRS in € million)

**“Access”**
- +1.6% EBITDA to € 584.9 million
- 19.3% EBITDA margin (prior year: 19.5%)

**“1&1 Mobilfunknetz”**
- € -73.8 million EBITDA from the initial cost of the 1&1 mobile network rollout (prior year: € -26.8 million)
“CONSUMER ACCESS”

- 1&1 – strong fourth player in the German telecommunication market
- Own network and own applications in combination with standardized network solutions and third-party devices

<table>
<thead>
<tr>
<th>Target groups</th>
<th>Home users, freelancers, small businesses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solutions</td>
<td>Own network and own applications in combination with standardized network solutions and third-party devices</td>
</tr>
<tr>
<td>Products</td>
<td>Fixed-line and mobile products</td>
</tr>
</tbody>
</table>

- Outstanding market position with the 1&1 brand – best value for money
- Connect Test winner for "Customer Satisfaction Mobile Telephony” and “Broadband & Fixed-line”
- Target group/brand differentiation with a distinguishing customer approach, varying product tariff offers and differentiated price points
“CONSUMER ACCESS”: FIXED-LINE BUSINESS

Fixed-line

- 1&1 as largest alternative DSL provider with 4.05 million broadband connections
- VDSL and FTTH complete packages including voice and IP-TV via 1&1 Versatel, with last mile via Deutsche Telekom and City Carrier

Mobilfunk

- 1&1 as leading MVNO with 11.91 million mobile contracts
- Establishing a high-performance 5G network; MVNO pre-services with Telefónica and Vodafone until network launch
- Broad market coverage – target group-specific addressing of relevant segments via main brand 1&1 and discount brands such as yourfone and smartmobil.de as well as co-branding with GMX and WEB.DE
“BUSINESS ACCESS”

- One of the largest German fiber-optic networks
- Project business and plug-and-play solutions for medium-sized companies
  - Fiber-optic network with 57,113 km (prior year: 55,459 km)
  - In more than 350 German cities, including in the 25 largest cities
  - 24,526 directly connected locations

Fiber optic expansion and growth capability:

<table>
<thead>
<tr>
<th>Year</th>
<th>Degree of fulfillment</th>
<th>Degree of potential</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>11%</td>
<td>34%</td>
</tr>
<tr>
<td>2020</td>
<td>20%</td>
<td>40%</td>
</tr>
<tr>
<td>2025</td>
<td>30%</td>
<td>55%</td>
</tr>
<tr>
<td>2030</td>
<td>54%</td>
<td>68%</td>
</tr>
<tr>
<td>2035</td>
<td>78%</td>
<td>86%</td>
</tr>
<tr>
<td>2040</td>
<td>88%</td>
<td>93%</td>
</tr>
<tr>
<td>2045</td>
<td>93%</td>
<td>97%</td>
</tr>
<tr>
<td>2050</td>
<td>93%</td>
<td>97%</td>
</tr>
</tbody>
</table>

- Degree of fulfillment in % (BA* / Companies in total) = Companies, that have been capitalized (activated) in relation to the companies in total
- Degree of potential in % (BP* / Companies in total) = Companies, that have been reached (passed) in relation to the companies in total

* Source: Arthur D. Little. FTTP = Fiber to the Premise (addressable). BP = Business Passed = Reached; BA = Businesses Activated = Capitalized
TWO PILLARS OF VERSATEL’S BUSINESS

<table>
<thead>
<tr>
<th>B2B</th>
<th>Wholesale</th>
</tr>
</thead>
<tbody>
<tr>
<td>Large Corporations &amp; SMB’s</td>
<td>Carrier business with all major telecommunication providers</td>
</tr>
<tr>
<td>&gt;50,000 Customers</td>
<td>Small customer group with a large reach and a strong impact</td>
</tr>
</tbody>
</table>

Revenues: € 542.8 million*

- Fiber optic business direct connections, Site networking SD-WAN supplemented by network-related services, cloud, voice, security, WIFI
- Dark fiber, carrier grade, bandwidth products, white label products

- Unique position within the Group in the providing of wholesale network services for 1&1
- Rollout for over 1.9 million 1&1 customers on the L2 platform and handling voice traffic
- Connection for data centers and site connections of UI companies

* Figures based on FY 2022

- In the annual connect fixed network test, 1&1 took first place for the third time
- 1&1 Versatel played a key role in this success as a wholesale provider for L2-BSA lines
- 1&1 Versatel was there for the first time as a supraregional provider with its fiber-optic connections and won outright
- Particularly in terms of download rates, the fiber-optic connections from 1&1 Versatel delivered the best user experience
BUSINESS ACCESS SEGMENT: REVENUES
(acc. to IFRS in € million)

- +3.6% revenues to € 413.4 million
- Q3 revenues yoy: +4.0%
BUSINESS ACCESS SEGMENT: EBITDA
(acc. to IFRS in € million)

+5.3% EBITDA to € 118.2 million
28.6% EBITDA margin (prior year: 28.1%)

Q3 EBITDA yoy: +9.9%
APPLICATIONS*

Consumer Applications
- Revenues: € 283.9 million
- EBITDA: € 119.3 million
- Profitability: 42.0% EBITDA margin
- FTE: ~ 1,050
- Total contracts: 42.95 million
  - Free accounts: 40.31 million
  - Pay accounts: 2.64 million

Business Applications
- Revenues: € 1.248 billion
- EBITDA: € 318.2 million
- Profitability: 25.5% EBITDA margin
- FTE: ~ 4,250
- Total contracts: 9.04 million

* Figures based on FY 2022
“CONSUMER APPLICATIONS”

- GMX & WEB.DE are one of the most popular and best-known brands and portals in Germany
- Trusted environment made in Germany – services for digital communication and information

<table>
<thead>
<tr>
<th>Target groups</th>
<th>Home users</th>
</tr>
</thead>
<tbody>
<tr>
<td>Solutions</td>
<td>Product development and operation on 100,000 servers at 20 data centers</td>
</tr>
<tr>
<td>Products</td>
<td>Personal Information Management (email, to-do lists, appointments, addresses), cloud storage and online office</td>
</tr>
</tbody>
</table>

- Outstanding market position with a huge market share of more than 50% - 41 million active users globally
- Large inventory: >100 billion page impressions annually
- Satisfied customer base NPS 27, CSI 80, Trust 87
“CONSUMER APPLICATIONS”: ASSETS

- One of the leading providers of consumer applications with GMX, WEB.DE and mail.com

- 42.26 million active accounts in Germany alone - over 50% market share for private e-mails

<table>
<thead>
<tr>
<th></th>
<th>email*</th>
<th>eIDAS/De-Mail</th>
<th>Cloud-Storage*</th>
<th>Content*</th>
<th>ID</th>
</tr>
</thead>
<tbody>
<tr>
<td>GMX</td>
<td>#1</td>
<td>#1</td>
<td>#2</td>
<td>#1</td>
<td>#2</td>
</tr>
<tr>
<td>Google</td>
<td>#2</td>
<td>-</td>
<td>#1</td>
<td>-</td>
<td>#1</td>
</tr>
<tr>
<td>Microsoft</td>
<td>#3</td>
<td>-</td>
<td>#5</td>
<td>#2</td>
<td>n.a.</td>
</tr>
<tr>
<td>T- .</td>
<td>#4</td>
<td>-</td>
<td>#7</td>
<td>#3</td>
<td>n.a.</td>
</tr>
<tr>
<td>facebook</td>
<td>n.a.</td>
<td>-</td>
<td>n.a.</td>
<td>n.a.</td>
<td>#5</td>
</tr>
</tbody>
</table>

- Differentiation through data protection and data security

- Advertising marketing via United Internet Media

* Email and cloud storage: Convios Consulting, representative survey commissioned by United Internet, 2022 (most privately used email and cloud providers in Germany)
Content: die medienanstalten, MedienVielfaltsMonitor 2022-I, market shares online media
CONSUMER APPLICATIONS SEGMENT: ACCOUNTS
(in million)

- 42.55 million Consumer accounts (-400,000), thereof
  - 39.77 million free accounts (-540,000 primarily seasonal)
  - 2.78 million pay accounts (+140,000)
- 28.2 million with mobile usage (+200,000)
- 22.8 million with cloud storage (+400,000)
CONSUMER APPLICATIONS SEGMENT: REVENUES
(acc. to IFRS in € million)

- +1.8% revenues to € 215.3 million
- Q3 revenues yoy: +7.7%
CONSUMER APPLICATIONS SEGMENT: EBITDA
(acc. to IFRS in € million)

- +5.0% EBITDA to € 73.8 million
- 34.3% EBITDA margin (prior year: 33.2%)
- Q3 EBITDA yoy: +18.6%

(1) excl. a non-cash valuation effect from derivatives EBITDA effect: € -5.3 million (prior year: € +12.2 million)
“BUSINESS APPLICATIONS”

- IONOS as Europe's leading digitization partner for freelancers and small/medium-sized enterprises and reliable cloud enabler
- Active in 15 European countries: #1 in Germany, Spain, Poland and Austria, #2 in UK and France*, also in USA, Canada and Mexico
- Broad product portfolio from Web Presence & Productivity to Cloud Solutions
- Target group-specific marketing via differently positioned brands such as IONOS, Arsys, Fasthosts, home.pl, InterNetX, Strato, united-domains and World4You

* Based on the number of managed country domains
“BUSINESS APPLICATIONS”

- #1 European SMB digitalization partner & trusted cloud enabler
- Product portfolio with everything companies need to be successful: from Web Presence & Productivity to Cloud Solutions

### Web Presence & Productivity
- Domains, Email & Office, Web Hosting & Sitebuilder, E-commerce, Server Hosting, Value Added Services
- Contracts: 9.04 million*
- Revenues: € 1.248 billion*
- SMB: 1 – 20 employees

### Cloud Solutions
- Public Cloud, Private Cloud, Bare Metal Cloud, Managed Services
- € 318 million EBITDA* (approx. 26% margin)*
- ~9.0mm contracts*
- ~90% recurring revenue
- ~90% cash conversion rate
- 10x+ CLTV/CAC
- NPS of >35
- ~12-18 months payback
- Attractive profitability
- Unparalleled European SMB customer access
- Subscription-based business model
- Highly cash generative
- Targeted and efficient customer acquisition
- High customer loyalty
- Quick and predictable recovery of CAC

* Figures based on FY 2022
IONOS is the leading partner for SMB digitalization in Europe with a broad strategic footprint and leading local brands.

IONOS footprint in 18 markets & local brand champions

Webhosting market share in Europe (%)¹

* Refers to webhosting market shares based on company data analysis and HostAdvice.

IONOS IS THE LEADING PARTNER FOR SMB DIGITALIZATION IN EUROPE WITH A BROAD STRATEGIC FOOTPRINT AND LEADING LOCAL BRANDS
Large and untapped SMB core target group*

>90mm
SMBs in North America and Europe

~58mm
SMBs across Europe

~6mm
IONOS customers**

Large and fast-growing market driven by secular trends

IONOS addressable market 15-26***, €bn

<table>
<thead>
<tr>
<th>Year</th>
<th>2015A</th>
<th>2021A</th>
<th>2026F</th>
</tr>
</thead>
<tbody>
<tr>
<td>15% CAGR</td>
<td>16</td>
<td>15</td>
<td>55</td>
</tr>
<tr>
<td>19% CAGR</td>
<td>3</td>
<td>22</td>
<td>34</td>
</tr>
</tbody>
</table>

CAGR
15–21
21–26

WEB PRESENCE & PRODUCTIVITY
8% 9%

CLOUD
35% 29%

---

* SMB core target group shown in the chart includes companies with <250 FTE in 2020
** Total number of IONOS customers (mostly SMBs), as of September 30, 2022
*** McKinsey: The SMB Market for Digitization and Cloud Solutions, Cloud North America and server hosting North America deducted from total McKinsey figures to align with IONOS current addressability
**WEB PRESENCE & PRODUCTIVITY**
One-stop-shop for all digitalization needs of SMBs

- Domains
- E-mail & Office
- Web Hosting & Sitebuilder
- E-commerce
- Server Hosting
- Value Added Services

SMBs typically spending €10-20 per month

**CLOUD SOLUTIONS**
Trusted European cloud provider for SMBs and enterprises

- Public Cloud
- Private Cloud
- Bare Metal Cloud
- Managed Services

SMBs, mid-market & public sector, typically spending €300-500+ per month

**FY21A revenue: ~90%**

**FY21A revenue: ~10%**

**Internet factory**
Unified product platforms  |  Joint group developments  |  Technology stack with >100,000 servers in 32 data centers

- Broad portfolio
- Open-source
- Future-oriented design
- State-of-the-art
- Scalable

* Refers to revenue from contracts with customers
** o/w 11 fully owned and 21 co-location data centers as per September 2022, several of them geo-redundant
THE IONOS ONE-STOP-SHOP PORTFOLIO ENABLES AN END-TO-END DIGITISATION JOURNEY FOR OUR CUSTOMERS

1. Protect your brand with a domain
   ccTLDs .de .com .net
   “My customers can now find my business details anytime!”
   Anmut.Bar (cafe, )

2. For domains that have already been rewarded
   sedo
   Buy. Park. Sell. Domains

3. Communicate your professional identity with company branded e-mail
   Business Mail

4. Set up your website and present your business online
   MyWebsite Now
   E-Commerce Website Builder
   Hosting
   "The first orders came from abroad!"
   Wohlfühlmomente Landau (cosmetics online shop)

5. Enrich your presence with e-commerce capabilities and sell online
   E-Commerce Website Builder Hosting
   "The first orders came from abroad!"
   Wohlfühlmomente Landau (cosmetics online shop)

6. Digitize your business and processes with a trusted partner that values privacy and security
   Managed Nextcloud HIDRIVE

7. Grow your online business with smart do-it-yourself and do-it-for-me solutions to attract more customers
   rankingCoach List Local

8. Leverage cloud computing, scalable infrastructure and storage solutions as your business scales
   IONOS CLOUD
## Web Presence & Productivity

### Key buying factors

<table>
<thead>
<tr>
<th>Customer type / % of total</th>
<th>Solo-preneurs</th>
<th>50%</th>
<th>SMBs</th>
<th>48%</th>
<th>Agencies</th>
<th>2%</th>
<th>Mid market</th>
<th>&lt;1%</th>
<th>Public sector</th>
<th>&lt;1%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Characteristics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basic web presence offerings at low cost</td>
<td>&lt;€20mm revenue</td>
<td>Easy-to-use offerings at transparent price</td>
<td>Web professionals</td>
<td>€20-250mm revenue</td>
<td>Commercial app development</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preference for DIY drag-and-drop or DIFM solutions</td>
<td>Higher focus on flexibility and security</td>
<td>Lower price sensitivity</td>
<td>Increasing usage of cloud solutions</td>
<td>Migration started from on-premise to cloud</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest in additional services (e-commerce, online marketing)</td>
<td>Interest in additional services (e-commerce, online marketing)</td>
<td>Interest in additional services (e-commerce, online marketing)</td>
<td>Cloud solutions as extension for own DCs</td>
<td>Tech-savvy engineers</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Customer examples</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private users, NGOs, early-stage entrepreneurs, bloggers</td>
<td>Start-ups, restaurants, dentists, hairdresser</td>
<td>Freelancers, digital agencies</td>
<td>Media, healthcare, software vendors, manufacturers</td>
<td>IT service provider on state and federal level</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Typical monthly spend</strong></td>
<td>~€10</td>
<td>~€20</td>
<td>~€100</td>
<td>~€1,000+</td>
<td>~€10,000+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Refers to IONOS brand, as of July 2022
IONOS IS WELL POSITIONED TO TAKE ADVANTAGE OF MULTIPLE GROWTH LEVERS

- Driving digitalization and adoption of digital presence
- Accelerated growth via up- and cross-sell
- Further accelerate cloud offering
- Build the strongest brand in the industry
- International expansion
- Expand product portfolio
- Platform for M&A

Included in business plan  Upsides beyond business plan
BUSINESS APPLICATIONS SEGMENT: CUSTOMER CONTRACTS
(in million)

- 9.30 million customer contracts (+260,000)
  - 4.74 million abroad (+130,000)
  - 4.56 million domestic (+130,000)
BUSINESS APPLICATIONS SEGMENT: REVENUES
(acc. to IFRS in € million)

- +11.0% revenues to € 1,058.7 million
- Customer growth
- Increased up- and cross-selling
- Good growth in aftermarket business

Q3 revenues yoy: +8.1%
BUSINESS APPLICATIONS SEGMENT: EBITDA
(acc. to IFRS in € million)

- +12.1% EBITDA to € 293.7 million
- 27.7% EBITDA margin (prior year: 27.5%)

Q3 EBITDA yoy: +13.2%

(1) Adjusted for IPO costs of € +11.7 million (prior year: € -3.2 million)
## KEY FINANCIAL KPIs 9M 2023

(financial KPIs acc. to IFRS in € million)

<table>
<thead>
<tr>
<th></th>
<th>9M 2022</th>
<th>9M 2023</th>
<th>Change</th>
</tr>
</thead>
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<td>+4.7%</td>
</tr>
<tr>
<td>EBITDA (¹)</td>
<td>986.5</td>
<td>995.9</td>
<td>+1.0%</td>
</tr>
<tr>
<td>Capex</td>
<td>348.6</td>
<td>503.4</td>
<td>+44.4%</td>
</tr>
<tr>
<td>Free cash flow (²)</td>
<td>-16.3</td>
<td>-14.1</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>31.12.2022</th>
<th>30.09.2023</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net bank liabilities</td>
<td>2,115.0</td>
<td>2,273.1</td>
<td>+7.5%</td>
</tr>
<tr>
<td>Equity ratio</td>
<td>51.2%</td>
<td>50.3%</td>
<td>-0.9 Ppt.</td>
</tr>
</tbody>
</table>

¹ EBITDA operative w/o non-cash valuation effect from derivatives of € -5.3 million in 9M 2023 (€ +12.2 million in Q3 2022) and IPO costs for IONOS Group SE of € +1.6 million (prior year: € - 3.2 million)

² Free cash flow is defined as cash flow from operating activities, less capital expenditures, plus payments from disposals of intangible assets and property, plant and equipment. Free cash flow including the repayment portion of lease liabilities that have been reported in cash flow from financing activities since FY 2019; with regard to the changes in the presentation of the cash flow statement, reference is made to the notes to the quarterly statement.
GROUP: EBITDA / FREE CASH FLOW BRIDGE AS OF SEPTEMBER 30, 2023
(acc. to IFRS in € million)

EBITDA 9M 2023 (adjusted) - 6.9
995.9

One-off

EBITDA 9M 2023 (reported)
989.0

-500.2

Capex (net)

-276.5

Contingent payment

-183.6

Tax

41.7

Working Capital & others

70.4

Free Cashflow 9M 2023

68.1

Leasing

84.5

Free Cashflow after leasing

-14.1

(adjusted)
OUTLOOK 2023
OUTLOOK 2023

Full year guidance confirmed and EBITDA forecast slightly increased

- Revenues: approx. € 6.2 billion (2022: € 5.915 billion)

- EBITDA (excluding derivatives and IONOS IPO) slightly above prior year's level (previous guidance: "at the previous year's level" - 2022: € 1.272 billion), including
  - approx. € 120 million (prior year: € 52 million) for mobile network rollout at 1&1

- CAPEX: approx. € 800 million (2022: € 681.4 million), in particular for
  - building the mobile network
  - fiber-optic network extension to supply additional expansion areas and to connect mobile communications antennas
SHARE AND DIVIDEND
SHARE PRICE DEVELOPMENT AND SHAREHOLDER STRUCTURE

Key Share Facts & Figures:
- ISIN: DE0005089031
- WKN: 508903
- Stock Exchange: Xetra
- Index: MDAX, TecDAX
- Shares: 192.000.000
- IPO Date: 23.03.1998
- Issuance Price: € 1.02

Shareholder Structure (taking into account non-voting treasury shares in the share capital):

Shareholder Structure:

Ralph Dommermuth
Bank of America
Wellington
Freefloat

Ralph Dommermuth
United Internet
Bank of America
Wellington
Freefloat
SHAREHOLDER RETURN

- Dividend payment for fiscal year 2023: € 0.50 per share
- Total dividend payments of € 1.45 billion

- Total of more than € 1.4 billion for share buy backs (until March 2023)

- Last capital reduction in February 2023: Redemption of 2 million shares to share capital of 192 million
SUSTAINABILITY AT UNITED INTERNET
SUSTAINABILITY AT UNITED INTERNET

Sustainability at United Internet
Corporate Sustainability Management

Corporate Responsibility
- Responsible Corporate Management
- Supply Chain Management

Digital Responsibility
- Data Privacy
- Information Security
- Digital Participation
- Product Security
- Data Control and Sovereignty

Social Responsibility
- Working Conditions and Human Resources Strategy
- Training and Education
- Recruiting and Retaining Young Talent
- Diversity and Equal Opportunities
- Occupational Health and Safety
- Health Management
- Social Commitment

Ecological Responsibility
- Energy Consumption and Decarbonization
- Material Efficiency andCircularity
UNITED INTERNET – ESG APPROACH

ESG – Environment – Social – Governance & Digital Responsibility

IONOS data centers are powered by green electricity and are ISO 50001 certified

United Internet's employees are the key to its success

€ 64 million accumulated donations for UNICEF since 2006

Information management system according to ISO 27001

55,459 km length of fiber-optic network

Our cooperation with AfB saved in 2022 584 tons CO₂-Equivalents

Energy intensity

Management positions filled internally

United Internet for UNICEF

Cloud & Email made in Germany, De-Mail and netID, JTI Certification WEB.DE News and GMX News
## ESG RATINGS 2022

### Rating agency
- **ISS ESG**: C- 2022
- **MSCI**: A 2021
- **Sustainalytics**: 21.7 2022
- **CDP**: C 2022
- **S&P Global**: 40 2022
- **FTSE Russell**: 2.6 2022
- **V.E.**: not accessed

### Overall rating
- **Overall rating 2020**: C-
- **Overall rating 2021**: BBB
- **Overall rating 2022**: C-

### Highlights
- **Policy on data protection**: A+
- **Energy efficiency**: A+
- **Carbon Intensity**: A+
- **Improved results due to improvements in corporate governance practices, including the addition of a fully independent audit committee to assist in monitoring the financial reporting process.**
- **The company is at medium risk of experiencing material financial impacts from ESG factors, due to its medium exposure and average management of material ESG issues.**
- **United Internet AG received a C which is in the ‘Awareness’ band. Minor improvements that did not affect the total result.**
- **Increase in overall score due to improvements in the social dimension (e.g., health and safety at work) and small improvements in the governance and economic dimension (including information security/cybersecurity and system availability).**
- **United Internet scored still better than the average of the subsector and the industry.**
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* Please use the provided email address for shareholder disclosure notifications and, in addition to the legible report, also send us the XML version.
UNITED INTERNET AG

Our success story continues!