

## United Internet: Key figures Q1 2022



### Financial Key Figures

Group (in € millions)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Change yoy
Revenues	1392.2	1383.4	1392.3	1478.3	1443.7	3.7%
Revenues excl. hardware	1188.5	1212.7	1222.0	1263.4	1263.4	6.3%
EBITDA	346.5	326.7	321.3	309.2	330.0	-4.8%
Non-period effect from lower MBA MVNO billing	34.4	5.0				
Derivative Consumer Applications	0.2	0.7	2.1	1.9	0.8	
EBITDA, operative	311.9	321.0	319.2	307.3	329.2	5.5%
Project cost 1&1 Mobile Network (Consumer Access)	-7.2	-7.7	-9.6	-13.4	-8.3	
Additional purchase marketing IONOS					-6.0	

Segment "Consumer Access" (in € millions)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Change yoy
Revenues	965.9	950.3	964.3	1002.5	969.4	0.4%
Hardware/other revenues	203.7	170.8	170.2	214.9	180.3	-11.5%
Service revenues	762.2	779.5	794.1	787.6	789.1	3.5%
EBITDA	202.8	173.6	176.9	160.7	187.9	-7.3%
Non-period effect from revised MBA MVNO offer	34.4	5.0				
EBITDA, operative	168.4	168.6	176.9	160.7	187.9	11.6%
Project cost 1&1 Mobile Network	-7.2	-7.7	-9.6	-13.4	-8.3	

Segment "Business Access" (in € millions)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Change yoy
Revenues	128.3	130.1	124.3	131.7	128.4	0.1%
EBITDA	38.2	40.9	39.7	41.7	36.6	-4.2%
Construction cost 1&1 Mobile Network					-1.8	

Segment "Business Applications" (in € millions)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Change yoy
Revenues	256.2	258.2	260.5	287.9	300.1	17.1%
EBITDA	79.2	84.1	78.9	73.1	83.1	4.9%
Additional purchase marketing IONOS					-6.0	

Segment "Consumer Applications" (in € millions)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Change yoy
Revenues	65.3	68.9	65.9	79.0	70.2	7.5%
EBITDA	25.9	30.2	27.4	39.0	27.5	6.2%
Derivative	0.2	0.7	2.1	1.9	0.8	
EBITDA, operative	25.7	29.5	25.3	37.1	26.7	3.9%

### Customer figures

Development of customer contracts (in millions)	31.03.2021	30.06.2021	30.09.2021	31.12.2021	31.03.2022 vs. 31.12.2021	
Total customers, subscription based	25.93	26.17	26.41	26.68	26.85	+ 0.17
<b>Consumer Access, total contracts</b>	<b>14.97</b>	<b>15.11</b>	<b>15.27</b>	<b>15.43</b>	<b>15.49</b>	+ 0.06
of which Mobile Internet	10.66	10.83	11.01	11.19	11.28	+ 0.09
of which broadband products	4.31	4.28	4.26	4.24	4.21	- 0.03
<b>Business Applications, total contracts</b>	<b>8.56</b>	<b>8.63</b>	<b>8.69</b>	<b>8.78</b>	<b>8.87</b>	+ 0.09
<b>Consumer Applications, total</b>	<b>41.95</b>	<b>42.12</b>	<b>41.74</b>	<b>42.79</b>	<b>42.64</b>	- 0.15
of which Premium Mail Subscriptions	1.66	1.68	1.70	1.72	1.74	+ 0.02
of which Value Added Subscriptions	0.74	0.75	0.75	0.75	0.75	+/- 0
of which free accounts	39.55	39.69	39.29	40.32	40.15	- 0.17