

United Internet: Key figures Q2 2016



Financial key figures

Group (in € million)	H1 2015	H1 2016	Change	Q2 2015	Q2 2016	Change
Sales	1,823.4	1,951.2	7.0%	918.3	982.6	7.0%
EBITDA ⁽¹⁾	345.7	400.3	15.8%	172.2	197.6	14.8%
EBIT ⁽¹⁾	236.7	303.4	28.2%	117.6	149.4	27.0%
EPS in € ^(1,2)	0.82	1.00	22.0%	0.43	0.50	16.3%
EPS in € ⁽¹⁾ , incl. Rocket impairment (in €)	0.82	-0.25		0.43	0.02	-95.3%
EPS ^(1,2) before PPA, operative (in €)	0.90	1.08	20.0%	0.47	0.54	14.9%

⁽¹⁾ H1/Q2 2015 without special items from sale of Goldbach shares (EBITDA, EBIT, EBT effect: € +5.6m; EPS effect: € +0.03)

⁽²⁾ H1/Q2 2016 without effects from writedowns on financial assets, in particular Rocket impairment
(H1 16: EBT effect = € -254.9m; EPS effect = € -1.25; Q2 16: EBT effect = € -98.0m; EPS effect = € -0.48)

Segment "Access" (in € million)	H1 2015	H1 2016	Change	Q2 2015	Q2 2016	Change
Sales	1,338.7	1,434.7	7.2%	676.5	725.0	7.2%
EBITDA	217.6	249.0	14.4%	108.4	124.7	15.0%
EBIT	138.5	181.1	30.8%	68.6	90.6	32.1%

Segment "Applications" (in € million)	H1 2015	H1 2016	Change	Q2 2015	Q2 2016	Change
Sales	496.8	535.1	7.7%	249.3	266.2	6.8%
EBITDA	136.0	155.4	14.3%	67.8	75.0	10.6%
EBIT	106.3	126.9	19.4%	53.0	61.1	15.3%

Customer contracts

Development of customer contracts (in million)	30/06/2015	30/06/2016	Change	31/03/2016	30/06/2016	Change
Total customers, subscription based	15.21	16.46	+ 1.25	16.24	16.46	+ 0.22
Access, total contracts	7.24	8.25	+ 1.01	8.04	8.25	+ 0.21
of which Mobile Internet	2.99	3.86	+ 0.87	3.68	3.86	+ 0.18
of which DSL complete (ULL)	3.99	4.18	+ 0.19	4.14	4.18	+ 0.04
of which T-DSL / R-DSL	0.26	0.21	- 0.05	0.22	0.21	- 0.01
Business Applications, total contracts	5.81	6.03	+ 0.22	6.02	6.03	+ 0.01
Consumer Applications, total accounts	34.11	35.54	+ 1.43	35.67	35.54	- 0.13
of which Premium Mail Subscription	1.81	1.74	- 0.07	1.75	1.74	- 0.01
of which Value Added Subscription	0.35	0.44	+ 0.09	0.43	0.44	+ 0.01
of which free accounts	31.95	33.36	+ 1.41	33.49	33.36	- 0.13