

United Internet: Key figures H1 2015



Financial key figures

Consolidated figures (in EUR million)	H1 2014	H1 2015	Change	Q2 2014	Q2 2015	Change
Sales	1.433,6	1.823,4	27,2%	723,7	918,3	26,9%
EBITDA	237,6	351,3	47,9%	125,5	177,8	41,7%
EBIT	193,5	242,3	25,2%	103,8	123,2	18,7%
EPS in €	0,66	0,85	28,8%	0,35	0,46	31,4%
EPS before PPA amortization in €	0,68	0,93	36,8%	0,36	0,50	38,9%

Segment "Access" (in EUR million)	H1 2014	H1 2015	Change	Q2 2014	Q2 2015	Change
Sales	972,5	1.338,7	37,7%	495,3	676,5	36,6%
EBITDA	128,0	217,6	70,0%	72,7	108,4	49,1%
EBIT	113,8	138,5	21,7%	66,2	68,6	3,6%

Segment "Applications" (in EUR million)	H1 2014	H1 2015	Change	Q2 2014	Q2 2015	Change
Sales	460,9	496,8	7,8%	228,3	249,3	9,2%
EBITDA	113,4	136,0	19,9%	54,8	67,8	23,7%
EBIT	83,6	106,3	27,2%	39,7	53,0	33,5%

Customer data

(in million)	30.06.2014	31.12.2014	30.06.2015	31.03.2015	30.06.2015	Change
Total customers, subscription based *	13,87	14,78	15,21	15,01	15,21	0,20
Access, total contracts *	5,91	6,79	7,24	7,01	7,24	0,23
of which Mobile Internet	2,23	2,60	2,99	2,78	2,99	0,21
of which DSL complete (ULL) *	3,34	3,89	3,99	3,95	3,99	0,04
of which T-DSL / R-DSL	0,34	0,30	0,26	0,28	0,26	-0,02
Business Applications, total contracts	5,77	5,81	5,81	5,82	5,81	-0,01
of which "domestic"	2,41	2,42	2,38	2,40	2,38	-0,02
of which "foreign"	3,36	3,39	3,43	3,42	3,43	0,01
Consumer Applications, total accounts	33,63	34,30	34,11	34,47	34,11	-0,36
of which Premium Mail Subscription	1,85	1,84	1,81	1,83	1,81	-0,02
of which Value Added Subscription	0,34	0,34	0,35	0,35	0,35	0,00
of which free accounts	31,44	32,12	31,95	32,29	31,95	-0,34

* 2015: numbers include Versatel (consolidated since Q4 2014)

Note: Sales in segment "Access" restated for Q1/2015, from € 657.6m to € 662.2m.