

United Internet: Key figures Q1 2017



Financial key figures

Group (in € million)	Q1 2016	Q1 2017	Change
Sales	968.6	989.2	2.1%
EBITDA	202.7	215.0	6.1%
EBIT	154.0	167.6	8.8%
EPS, operative in € (1)	0.50	0.55	10.0%
EPS, incl. Rocket impairment in €	-0.27	0.46	-
EPS, before PPA, operative in € (1)	0.54	0.59	9.3%

(1) Q1 2016 without writedowns on financial assets, in particular Rocket impairment (EBT effect = € -156.7 million; EPS effect = € -0.77)

Q1 2017 without writedowns on financial assets, in particular Rocket impairment (EBT effect = € -19.8 million; EPS effect = € -0.09)

Segment "Access" (in € million)	Q1 2016	Q1 2017	Change
Sales	709.7	730.6	2.9%
EBITDA	124.3	133.7	7.6%
EBIT	90.5	99.9	10.4%

Segment "Applications" (in € million)	Q1 2016	Q1 2017	Change
Sales	268.8	269.3	0.2%
EBITDA	80.4	83.8	4.2%
EBIT	65.9	70.3	6.7%

Customer contracts

Development of customer contracts (in million)	31/03/2016	31/03/2017	Change	31/12/2016	31/03/2017	Change
Total customers, subscription based	16.24	17.16	+ 0.92	16.97	17.16	+ 0.19
Access, total contracts	8.04	8.87	+ 0.83	8.72	8.87	+ 0.15
of which Mobile Internet	3.68	4.45	+ 0.77	4.31	4.45	+ 0.14
of which DSL complete (ULL)	4.14	4.27	+ 0.13	4.23	4.27	+ 0.04
of which T-DSL / R-DSL	0.22	0.15	- 0.07	0.18	0.15	- 0.03
Business Applications, total contracts	6.02	6.07	+ 0.05	6.05	6.07	+ 0.02
Consumer Applications, total accounts	35.67	36.78	+ 1.11	36.49	36.78	+ 0.29
of which Premium Mail Subscription	1.75	1.71	- 0.04	1.72	1.71	- 0.01
of which Value Added Subscription	0.43	0.51	+ 0.08	0.48	0.51	+ 0.03
of which free accounts	33.49	34.56	+ 1.07	34.29	34.56	+ 0.27