

United Internet: Key figures Q1 2016



Financial key figures

| Konzern (in Mio. €) | Q1 2015 | Q1 2016 | Change | Q4 2015 | Q1 2016 | Change |
|----------------------------------|---------|---------|--------|---------|---------|--------|
| Sales | 905.1 | 968.6 | 7.0% | 960.9 | 968.6 | 0.8% |
| EBITDA | 173.5 | 202.7 | 16.8% | 216.2 | 202.7 | -6.2% |
| EBIT | 119.1 | 154.0 | 29.3% | 163.7 | 154.0 | -5.9% |
| EPS in € ⁽¹⁾ | 0.39 | 0.50 | 28.2% | 0.46 | 0.50 | 8.7% |
| EPS after impairment in € | 0.39 | -0.27 | | 0.50 | -0.27 | |
| EPS before PPA amortization in € | 0.43 | 0.54 | 25.6% | 0.50 | 0.54 | 8.0% |

⁽¹⁾ Q1 2016 without writedowns on financial assets (esp. Rocket impairment: EBT effect = € -156.7 million; EPS effect = € -0.77)

| Segment "Access" (in EUR million) | Q1 2015 | Q1 2016 | Change | Q4 2015 | Q1 2016 | Change |
|-----------------------------------|---------|---------|--------|---------|---------|--------|
| Sales | 662.2 | 709.7 | 7.2% | 707.4 | 709.7 | 0.3% |
| EBITDA | 109.2 | 124.3 | 13.8% | 147.5 | 124.3 | -15.7% |
| EBIT | 69.9 | 90.5 | 29.4% | 109.5 | 90.5 | -17.4% |

| Segment "Applications" (in EUR million) | Q1 2015 | Q1 2016 | Change | Q4 2015 | Q1 2016 | Change |
|---|---------|---------|--------|---------|---------|--------|
| Sales | 247.5 | 268.8 | 8.6% | 259.5 | 268.8 | 3.6% |
| EBITDA | 68.2 | 80.4 | 17.9% | 73.3 | 80.4 | 9.7% |
| EBIT | 53.3 | 65.9 | 23.6% | 58.9 | 65.9 | 11.9% |

Customer contracts

| Development of customer contracts (in million) | 31/12/2015 | 31/03/2016 | Change |
|--|------------|------------|--------|
| Total customers, subscription based | 15.97 | 16.24 | + 0.27 |
| Access, total contracts | 7.80 | 8.04 | + 0.24 |
| of which Mobile Internet | 3.48 | 3.68 | + 0.20 |
| of which DSL complete (ULL) | 4.08 | 4.14 | + 0.06 |
| of which T-DSL / R-DSL | 0.24 | 0.22 | - 0.02 |
| Business Applications, total contracts | 5.99 | 6.02 | + 0.03 |
| Consumer Applications, total accounts | 35.33 | 35.67 | + 0.34 |
| of which Premium Mail Subscription | 1.77 | 1.75 | - 0.02 |
| of which Value Added Subscription | 0.41 | 0.43 | + 0.02 |
| of which free accounts | 33.15 | 33.49 | + 0.34 |