

United Internet: Key data 9-Month 2014



Financial data

Consolidated figures (in EUR million)	9M 2013	9M 2014	Change	Q3 2013	Q3 2014	Change
Sales	1,955.1	2,170.9	11.0%	672.1	737.3	9.7%
EBITDA-effective start-up losses	87.0	34.1	-60.8%	25.3	10.3	-59.3%
EBITDA	280.5	379.8	35.4%	105.4	142.2	34.9%
EBIT	210.6	313.7	49.0%	81.2	120.2	48.0%

Segment "Access" (in EUR million)	9M 2013	9M 2014	Change	Q3 2013	Q3 2014	Change
Sales	1,321.9	1,481.7	12.1%	458.7	509.2	11.0%
EBITDA	175.9	213.9	21.6%	67.1	85.9	28.0%
EBIT	154.7	193.3	25.0%	60.2	79.5	32.1%

Segment "Applications" (in EUR million)	9M 2013	9M 2014	Change	Q3 2013	Q3 2014	Change
Sales	633.0	688.7	8.8%	213.4	227.8	6.7%
EBITDA-effective start-up losses	87.0	34.1	-60.8%	25.3	10.3	-59.3%
EBITDA	111.8	171.6	53.5%	41.0	58.2	42.0%
EBIT	63.2	126.1	99.5%	23.7	42.5	79.3%

Customer data

(in million)	30/09/2013	31/12/2013	30/09/2014	30/06/2014	30/09/2014	Change
Customers, total contracts	13.27	13.45	14.11	13.87	14.11	0.24
Access, total contracts	5.36	5.54	6.10	5.91	6.10	0.19
of which Mobile Internet	1.86	1.98	2.37	2.23	2.37	0.14
of which DSL complete (ULL)	3.09	3.18	3.41	3.34	3.41	0.07
of which T-DSL / R-DSL	0.41	0.38	0.32	0.34	0.32	-0.02
Business Applications, total contracts	5.72	5.73	5.82	5.77	5.82	0.05
of which "domestic"	2.35	2.37	2.43	2.41	2.43	0.02
of which "foreign"	3.37	3.36	3.39	3.36	3.39	0.03
1&1 My Website	0.51	0.51	0.52	0.52	0.52	0.00
Consumer Applications, total accounts	33.47	33.69	33.99	33.63	33.99	0.36
of which with Premium Mail subscription	1.89	1.87	1.85	1.85	1.85	0.00
of which with Value-Added subscription	0.30	0.31	0.34	0.34	0.34	0.00
of which Free Accounts	31.28	31.51	31.80	31.44	31.80	0.36

9M 2014/Q3 2014 w/o special item from the contribution of the GFC participations into Rocket Internet (EBITDA and EBIT effect: € +71.5mn.; EPS effect: € +0.36)